



Wheatland Elementary School District

FCC Form 470 Number 240002127

12/13/2023

E-Rate Year 27 / Funding Year 2024-2025

Digital Copy



CDW Government LLC
230 N. Milwaukee Ave.
Vernon Hills, IL 60061

CDW Government LLC

SPIN #143005588

12/13/2023

To the extent allowable, all information and documents hereby submitted in response to the Request for Quote ("RFQ") furnished by Wheatland Elementary School District are the Proprietary and Confidential property of CDW Government LLC ("CDW•G").
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Wheatland Elementary School District
111 Main Street
Wheatland, CA, 95692



One CDW Way
230 N. Milwaukee Avenue
Vernon Hills, IL 60061
Toll-free: 800.808.4239
F: 847.465.6800
cdwg.com/PeopleWhoGetIT

12/13/2023

RE: CDW•G's Response to Wheatland Elementary School District's Form 470 Number 240002127

Dear Chad Swaim,

CDW•G understands the objective of the RFP is for Wheatland Elementary School District to identify a reliable and experienced supplier partner capable of managing your network infrastructure needs. Our response demonstrates CDW•G's ability to contribute to the overall success of this initiative. Specific advantages of partnering with us include:

- CDW•G is a leading E-Rate provider with extensive experience and expertise in supporting K-12 customers since 1998, handling over 19,550 projects and delivering a significant amount of equipment to schools & libraries nationwide, amounting to over \$790M in awards.
- CDW•G maintains strong relationships with more than 1,000 vendor partners to provide the best products, services, and support to our customers, including leading networking partners well versed in Internal Connections (IC).
- With CDW•G, you are supported by a highly trained and experienced account team, including a dedicated account manager who is responsible for coordinating all your needs and ensuring customer satisfaction.

CDW•G is proud to support you through your E-Rate journey with our dedicated resources and technical expertise. Should you have any questions regarding our response, please contact your Account Representative, Izzy Hallberg, at (877) 685-2970, or via email at izzy.hallberg@cdwg.com. We thank you for the opportunity to participate in the 470 response process and are confident you will find our response advantageous from both a strategic and budgetary standpoint.

Sincerely,

A handwritten signature in black ink that reads "Justin Schwier". The signature is fluid and cursive, with the first name "Justin" being larger and more prominent than the last name "Schwier".

Justin Schwier
Manager, Proposals
CDW Government LLC

CDW Government Overview

CDW is a leading multi-brand technology solutions provider to business, government, education and healthcare organizations in the United States, the United Kingdom and Canada. A Fortune 500 company with multi-national capabilities, CDW was founded in 1984 and employs approximately 14,900 coworkers. We have an expansive network of offices near major cities and a large team of field coworkers across the United States.

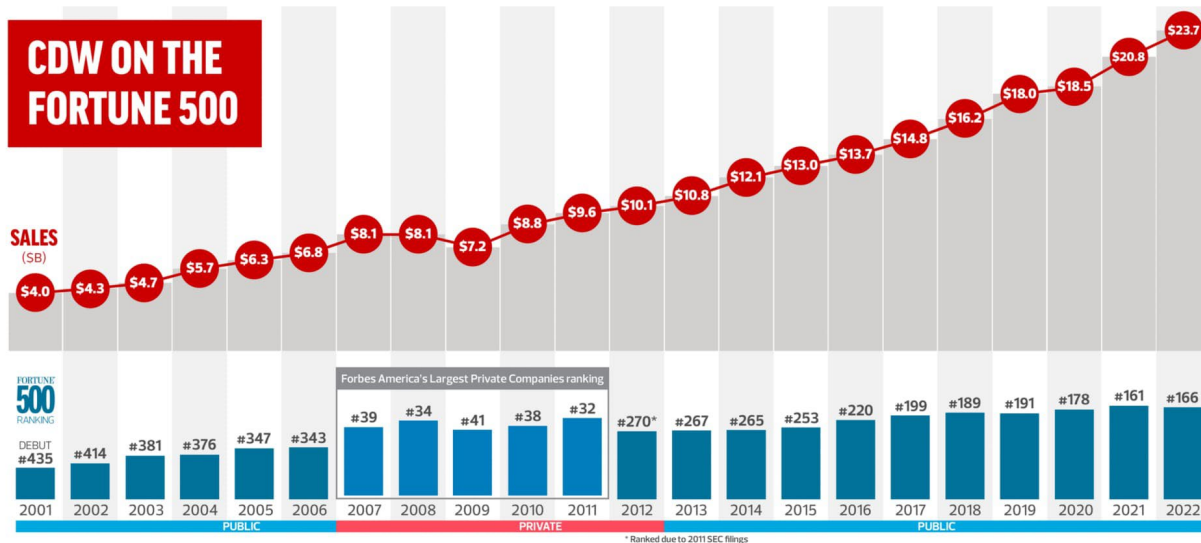
CDW QUICK FACTS

- **Headquarters:** Vernon Hills, IL
- **2022 Annual Net Sales:** \$24B
- **# of Coworkers:** 14,900
- **# of U.S. Offices:** 53
- **# of Customers:** 250,000+
- **Fortune 500 Rank (2023):** 166

Our broad array of offerings ranges from discrete hardware and software products to integrated IT solutions such as mobility, security, data center optimization, cloud computing, virtualization, and collaboration. We are technology neutral, with a product portfolio that includes more than 100,000 products from more than 1,000 brands. We provide our products and solutions through our sales and service delivery teams, consisting of nearly 6,000 customer-facing coworkers, including more than 2,000 field sellers, highly skilled technology specialists and advanced service delivery engineers.

CDW debuted on the Fortune 500 in 2001, at No. 435. CDW's rise in the rankings highlights its sustainable, profitable growth over the years, from \$4 billion in sales in 2001 to \$24 billion in 2022. CDW now ranks at number 166 on the FORTUNE 500 list for 2023. CDW ranks at No. 4 on CRN's 2023 Solution Provider 500 list.

CDW Government LLC is the wholly owned subsidiary of CDW LLC. Our customer base is quite diverse, ranging from state and local government, federal, healthcare, K-12, and higher education.



Total Solutions

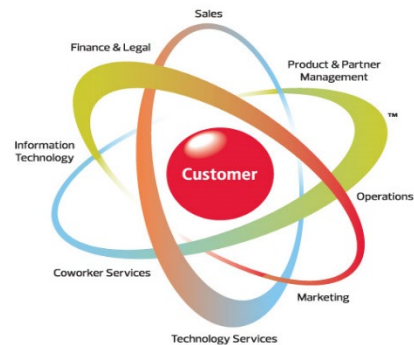
CDW offers a full range of products and services that enable your organization to develop the best total solution to meet your specific needs while attaining the most value for your organization. CDW provides expert consulting, design, configuration, installation, and lifecycle management services.

Our offerings are extremely comprehensive as follows:

CDW OFFERINGS	
PRODUCTS & PARTNERSHIPS	100,000+ products from more than 1,000 vendors including Acer, Adobe, Cisco, Dell, EMC, HP, IBM, Lenovo, Microsoft, NetApp, and VMware
TECHNOLOGY SERVICES	<ul style="list-style-type: none"> • e-Procurement integration • Leasing services • Managed services • Pre-shipment configuration • Professional services • Warranty and maintenance
TOTAL SOLUTIONS	<ul style="list-style-type: none"> • Cloud • Collaboration • Data center and networking • Managed Print Services • Point of Sale • Security • Software management • Total Mobility Management

Customer-Focused Philosophy

CDW continues to maintain the strong customer focus that has been the key to our success. We adhere to a core philosophy known as the CDW Circle of Service, which means that everything we do revolves around you – the customer. It drives us to provide outstanding customer service and the best value. Our objective is to have Wheatland Elementary School District view us as a valuable extension of your IT staff. We seek to achieve this goal by providing superior customer service through our large and experienced sales and service delivery teams. Our Market Research Team works with a third-party research firm to measure customer loyalty and satisfaction through customer surveys.



CDW Circle of Service

Strengths, Best Practices, and Value

By aligning with CDW, your organization can take advantage of our strengths, best practices, and value-added services. Highlights include:

- Experienced account team supports your day-to-day IT needs and also helps develop appropriate strategies for future product and service needs.
- Value-added presales consulting resources ensure solutions are tailored to meet your operational and budgetary requirements.
- Strong partnerships with vendors enable us to provide technology roadmaps, quick responses to questions, and competitive pricing.
- Online procurement capabilities streamline and standardize purchasing as well as support flexible reporting and improved decision making.
- Two large ISO 9001 certified distribution centers, efficient inventory management capabilities, and distribution channel partnerships result in quick product turnaround.
- Highly trained and experienced technicians provide pre-shipment configuration services and quality assurance checks to maximize productivity.
- Flexible logistical capabilities accommodate standard or urgent delivery.
- Our breadth and depth of capabilities enables us to deliver a streamlined and cost-effective total solution from planning to ongoing management.
- CDW's business model provides local and nationwide support.
- Our financial strength and leadership will enable us to continue supporting Wheatland Elementary School District with leading-edge technology solutions.

Large Onsite Inventories

CDW has two large strategically located distribution centers controlled by a state-of-the-art Warehouse Management System (WMS) that ensures speed and accuracy throughout the order fulfillment and distribution processes. CDW has a 450,000-square-foot distribution center located at our headquarters in Vernon Hills, IL and a 513,000-square-foot distribution center located in North Las Vegas, NV. These locations facilitate quick distribution of products to our growing customer base throughout the country. The Vernon Hills (VH) distribution center focuses on distributing products to customers east of the Mississippi River while the Las Vegas (LV) distribution center primarily serves the western part of the United States.

CDW holds more than \$300M of available inventory in our two CDW-owned distribution centers that total almost 1M square feet. Our ISO 9001, 14001 and 28000 certified strategically located distribution centers provide speed, accuracy, and excellent geographic coverage across the United States. We have access to more than 100,000 top brand-name products from more than 1,000 leading manufacturers.



450,000-square-foot distribution center in IL

513,000-square-foot distribution center in NV

Due to the size of our facilities that span four levels of storage and three level picking modules, forklifts are required to stock and pick products as needed. Our product lineup includes desktops, notebooks, servers, peripherals, networking and communications equipment, software, accessories, plotters, network printers, desktop printers, and print supplies. CDW offers everything your IT operation could possibly need – from enterprise solutions to mouse pads.

Funding Information & Resources – K12

Along with unwavering customer focus, we are committed to delivering the best possible service and support to Wheatland Elementary School District. We know that your partnership with a VAR demands more than getting boxes of IT products. It is the relationships that matter—including our distributor and OEM partnerships and tenured account team who understands your environment inside and out. We are technology agnostic, focused on finding the right solution for you rather than pushing a particular brand. As one of the largest direct market resellers, CDW has established exceptional working relationships with the major manufacturers in the technology industry. Our buying power attracts the industry's top manufacturers – and their best prices. For Wheatland Elementary School District's deployment, we have tailored a custom solution which provides the most value to you for every stage of your program.

We know 's need for vendor support does not stop at deployment completion. Maintaining technology program innovativeness and alignment with your education goals is a continuous and daunting task. In fact, in a year, your program will look very different. You need a vendor that does more than meet your RFP's technology requirements; you need a vendor partner that shares a passion for education and continued development. CDW•G does not rest on our laurels; we pledge to remain dedicated to supporting the full scope of 's technology and related educational needs. Our partners all offer the same enthusiasm, ensuring we achieve all your program goals.

CDW•G addresses 's requirements to highlight our proposed value-added services; aimed at increasing educator effectiveness, saving you budget dollars and saving you valuable IT staff time.

Get-Ed Funding Overview

GetEdFunding.com

CDW•G hosts GetEdFunding.com, a free grant-finding resource, providing access to billions of dollars' worth of educational funding opportunities. As the sponsor of the GetEdFunding website, CDW•G's mission is to help educators and institutions to uncover the funds they need to supplement shoestring budgets, expand innovative programs, prepare students for the increasingly complex skills they'll need to participate in tomorrow's workforce and help close the equity gap in educating students from all backgrounds and circumstances. This tool is dedicated to helping educators identify the funding that is needed to take learning to the next level.

This site is current, built by tapping by a wide range of print and electronic sources, web searches, organizations' web pages, communication with program administrators, and conversations with long-standing contacts. In the case of federal grants, which rely on congressional approval for continued funding, best efforts have been made to tie down agencies' sense of the likelihood of future funding. Those programs pending congressional approval are included in this collection so that they may get on your radar as future possibilities.

GetEdFunding is created by educational professionals, for educational professionals. It is designed to be an easy-to-use, relevant, and reliable database. Former and currently practicing educators from various levels of pre-K through higher education and experienced educational publishing writer/editors have touched every stage of this database development. Their work included conducting research, writing entries, fact-checking, aligning curriculum, copyediting, data entry, and beta testing, among others. In addition to experienced educational publishing professionals, the team includes an education grant specialist, community college instructor, high school math teacher, special needs educator, district technology coordinator, library/media specialist, ELL teacher and elementary teacher.

This site helps Wheatland Elementary School District reduce the energy your teachers are spending to search for programs and money. This rich resource of grant and funding opportunities is expanded, updated, and monitored daily. You can search by six criteria, including 41 areas of focus, eight content areas and any of the 21st century themes and skills that support your curriculum. Once you are registered on the site, you can save the grants of greatest interest, then return to read about them at any time. Further, this site provides a tool for your teachers to tap into resources that are already available and applicable to their learning plans. For example, there are over 60 STEM specific programs currently available for application.

Please reach out to your Account Manager for more information and accessibility to these great programs that are here to serve your school or district. Having the expertise to connect schools and districts like your own to the government programs and their relief efforts, we can take the tedious work out of your schedule and optimize the overall process. Then you can take more time to consider your long-term options, determine what is right for you, and be on your way to greater education initiatives. Thinking about what new technology can bring for future innovation in education is a process that starts today, with the right financial mindset and tools on your side.

CDW•G as a Partner in Student Development

We believe that technology empowers students and educators to make the learning process more interactive, individualized, and hands-on. If properly deployed, technology fosters a more effective learning environment that helps students develop the necessary 21st century skills to succeed in their current environment, at the college level, and in their future careers.

For this reason, we applaud Wheatland Elementary School District for your work in providing students the opportunity to unlock their potential through individualized, technology-based education and the impact you have had in the success of so many students. We are humbled to contribute to this mission and have enjoyed our history collaborating with Wheatland Elementary School District to provide students affordable access to technology. Like technology, we continue to focus on process improvements to ensure we remain a contributing factor to the success of the Wheatland Elementary School District program.

Commitment in Action

Christine Leahy, President and CEO of CDW, was recently named to the **New York 2021 Education Power 100 list**.

This list recognizes the public officials and policymakers, superintendents and scholars, advocates and activists, and labor, business and nonprofit leaders who are putting in countless hours to ensure New York's students get a top-notch education.

We have experience handling complex deployments for the largest school districts in the country. We have deployed devices nationwide, and we have the logistics capabilities to get your devices to your students, even in adverse conditions. Over the past 20+ years, CDW's technology infrastructure solutions have stayed in line with emerging technologies. Keeping up with those technologies, such as collaboration solutions, cloud, mobility, and virtualization, has been a major aspect of our ability to grow as a company. In 2020, CDW acquired Amplified IT, a leading provider of education-focused services and cloud-based software, enabling and empowering schools to leverage the innovation of Google for Education and Google Cloud

We have actively expanded our catalog, certifications, and solutions to address the latest developments in technology, including cloud, IoT, drones and esports, in order to support the changing needs of our customers. In addition, we have dedicated CDW•G resources aligned to these solution areas to help our customers understand and implement them. Moving forward, we expect the landscape in which we compete to continue to evolve as new technologies are developed, and we will continue to evolve with those technologies.

Supporting Equity in Digital Learning

Every space can become a learning space. The structures designed and set up by teachers in the classroom to promote autonomous student learning can be transposed onto a virtual classroom with some basic steps. You get the best of both worlds- educators retain aspects of learning present in a brick-and-mortar classroom, and you earn the tech benefits, including friendly one-stop application interfaces, hands-on collaboration tools for student-to-teacher or student-to-student interactions, organizational materials for teachers and students, data modeling tools for higher-level instruction, videos, and podcasts at the tips of your fingers, advanced tools, and more. All these tools can feed into learning that is systematized, organized, collaborative, fun, fairly administered, fairly assessed, and finally, not too overwhelming.

CDW•G has been actively supporting educational institutions transition to online education, as the pandemic has shown that education can no longer just rely on the traditional classroom to teach future generations. School leaders, teachers, IT teams and other departments are also coming together to reassess, learn and engage with technology in new ways with a shared goal in mind: improving the quality and reach of education.

Comprehensive Solutions for the Modern Learning Environment

Forget blackboards — the classroom of today is a student-centered, collaborative environment that supports a wide range of abilities and learning activities. Education, reimagined: Teachers empowered to inspire students. Students immersed in personalized learning environments that improve academic outcomes. Parents engaged in supporting student progress. That's what can happen when you integrate technology into K-12 education. CDW•G can help you get the right classroom technology and layout in your schools to motivate your students and enable better educational outcomes. We have been providing support to K-12 customers since our inception in 1998. We have experience handling complex deployments for the largest school districts in the country. We have deployed devices nationwide, and we have the logistics capabilities to get your devices to your students, even in adverse conditions.

We are a trusted technology partner to more than 15,000 K-12 schools.

You will find that CDW•G addresses Wheatland Elementary School District's RFP requirements to highlight our proposed value-added services; aimed at increasing educator effectiveness, saving you budget dollars and saving you valuable IT staff time. We hope to bring forth the kinds of solutions that will make for more smiles and success among parents, teachers, students, and staff.

Drive your Vision with Our K-12 Collaborators

CDW•G provides K-12 educational collaborators to assist in aligning Wheatland Elementary School District's Standards-Based Teaching & Learning Framework with your technology roadmap.

CDW•G's Classroom Modernization Specialists team are available for future discussion with Wheatland Elementary School District. As the industry leader of the Classroom Modernization Specialist serves as a critical vendor-agnostic voice to assist Wheatland Elementary School District in sorting through all the major education platforms when making your mobility and hardware decisions. With the Classroom Modernization Specialists being vendor-neutral, Wheatland Elementary School District can be confident you are getting suggestions for solutions that best fit your systems and processes.

Academics and Technology have become so intertwined, it only makes sense to blend these program goals into one. This furthers collaboration, as you get both IT Staff and Educators providing expert insight into the development and vetting of what works and does not work for your schools. The available CDW•G resources unite both viewpoints and ensure Wheatland Elementary School District's technology program is successful from both an operational and an academic perspective. Lock-stepping your programs provides a greater benefit to your classrooms than struggling to keep two programs on pace with each other.

CDW•G E-Rate Experience

CDW•G is the wholly owned subsidiary of CDW LLC that focuses on the public sector, including federal, state, and local government agencies, educational institutions, and healthcare facilities. With over 200 government and education contracts, we are the nation's largest direct response provider of multi-brand technology products and services.

We focus on building strong relationships with our K–12 customers by leveraging our knowledgeable account managers and technical specialists to provide extensive pre- and post-award support. Our experts lead the industry in public-sector customer service and product knowledge, directly benefitting the officers, administrators, and staff of our education customers.

Based upon both exponential growth within the K–12 & Library market and accolades from our OEM partners, CDW•G has continued our investments into resources to support our customers nationwide. Those resources include our Business Development team, which consists of former educators and classroom technology specialists whose primary focus is helping our customers implement solutions attuned to the needs of IT, leadership, and curriculum. These solutions are created with realistic budget constraints in mind, often in conjunction with E-Rate funding initiatives, led by Classroom Modernization Specialists advising on the top issues in the changing 21st century classroom environment.

Credentials and Certifications

CDW•G holds several ISO certifications, including 9001:2008. Our 9001:2008 certificate of registration covers a scope of sales, configuration, repair, and support of computer and related technology. Our 14001:2004 certificate of registration includes environmental activities related to product/service management, inventory control, shipping, customer service, returns management, and receiving computers and related technologies (excluding the office, cafeterias, and lessee areas).

A Powerful E-Rate Partner

CDW•G is proud to have participated in E-Rate Projects for Category 2 since 1998, when our company was founded. Since the E-Rate Modernization in 2015, we have been awarded over 19,550 E-Rate projects totaling over \$790M in total equipment delivered to schools throughout the United States. Due to our streamlined and best-practice system of checks and balances, we have never lost funding for a school, as substantiated by countless audits. Our **dedicated E-Rate invoice team** ensures expert handling of both BEAR and SPI E-Rate invoicing.

E-Rate Program Management

Anup Sreedharan, Senior Manager, Program Management, **Jeff Hagen**, Manager, Program Management – K12, **Yolanda Blomquist**, Program Manager – E-Rate, **Amy Passow**, Senior Manager, Education Funding Solutions, and **Dave LeNard**, E-Rate Manager offer K–12 and Library entities their knowledge, assistance, and advisement on E-Rate matters, including but not limited to Program compliance and adherence. Mr. Sreedharan, Mr. Hagen, and Mrs. Blomquist prepare contract deliverable reports and make modifications, as necessary, including price reductions, additions, discontinued products, replacements, and version changes. They ensure that price and supply agreements are in place from award through completion and that the E-Rate bidding, ordering, invoicing, and funding are all seamless and easy for entities to complete.

Ms. Passow and Mr. LeNard ensure CDW•G is working with E-Rate applicants in compliance with rules and regulations throughout the process. They advise on the appropriate engagement before and after Form 470 filings and works with our operations teams to ensure E-Rate ordering, invoicing,

and delivery are compliant; additionally, Mr. LeNard assists applicants with PIA reviews and preparation of Bulk Upload Attachments, product eligibility reviews as part of the Form 471 process.

Account Management Team Resources

CDW offers an account management structure that focuses on providing value-added presales consulting and comprehensive support throughout the lifecycle management of your assets. When you work with CDW, you have access to expertise that is not available within your organization. Your CDW Account Management Team coordinates with the applicable value-added resources to help your organization develop the best solution for your specific needs, challenges, and long-term goals.

Whether you need software, network communications, notebooks/mobile devices, data storage, video monitors, desktops, and printers—or you require more advanced virtualization, collaboration, security, mobility, data center optimization and cloud computing solutions—CDW gets IT. Our team of technology experts and dedicated Account Teams will tailor a piece of equipment or an entire network to deliver the most effective and sustainable results. We will work closely with your organization and respond with solutions that provide robust functionality, efficiencies, and cost savings.

Account Management Resources	
<p>Izzy Hallberg Account Representative P: (877) 685-2970 E: izzy.hallberg@cdwg.com</p>	<p>Robert DeBartolo Sales Manager P: (866) 723-1719 E: robedeb@cdw.com</p>
<p>Stacy Goodman Advanced Technology AE P: (916) 216-5196 E: sgoodman@cdw.com</p>	
E-Rate Program Management Resources	
<p>Jeff Hagen Manager, Program Management – K12 P: 813-462-4055 E: jeff.hagen@cdwg.com</p>	<p>Yolanda Blomquist Program Manager – E-Rate P: 630-531-5478 E: yolanda.blomquist@cdwg.com</p>
<p>Anup Sreedharan Senior Manager, Program Management P: 312-705-1873 E: anusree@cdw.com</p>	<p>Dario Bertocchi VP, Contracting Operations Direct Phone: 203-851-7049 Email: dariber@cdw.com</p>

Implementation Plan

Tasks for First Two Weeks (Sample Version)

Upon award, your Account Management Team will remain in constant contact with key employee(s) at each location to implement the contract and ensure total satisfaction. CDW•G will make this process as seamless as possible, and will follow the work plan that has been developed. In addition, if requested, CDW•G will facilitate any necessary meetings via teleconference, videoconference, or in person, pending appointment, at your location or ours, to ensure that the process meets your expectations.

While there can be challenges to implementing a project of any scale, CDW•G tries to minimize potential problems upfront. We will need Wheatland Elementary School District to provide the following in a timely manner in order to facilitate the implementation process:

- Updated contact information for all key personnel
- Information regarding product forecasts
- Standardized product list
- List of authorized users and restrictions
- Imaging specifications
- Specific reporting requirements
- Permission for CDWG to be listed on manufacturer agreements

During the implementation process, any problems or concerns should be directed to your Account Manager for immediate resolution. The following implementation plan demonstrates how CDWG will work with you to successfully implement this project.

Task	Week 1	Week 2
Account Management Set Up		
<ul style="list-style-type: none"> • Introduce key customer contacts to CDWG Account Team • Introductory letter/phone contact/ site visit 	X	
<ul style="list-style-type: none"> • Gather/confirm general customer information • Contacts: phone, email, fax • Wheatland Elementary School District locations and addresses 	X	
<ul style="list-style-type: none"> • Outline customer's procedures and requirements, i.e. <ul style="list-style-type: none"> ○ Frequency of contact/schedule ○ Turnaround expectations (quotes) ○ Reporting 	X	
<ul style="list-style-type: none"> • Conduct walkthrough or webinar: Account Center 		X
CDW•G Capabilities and Support		

• Make contact with Account Specialists, as needed		X
• Review technical support options	X	
• Review customer service processes (i.e., returns)	X	
Customer Financial Arrangements		
• Complete forms for credit approval	X	
• Complete financing application		X
• Arrange for leasing		X
Product Specific Needs and Services		
• Arrange conference call(s) with manufacturer(s)	X	
• Develop product forecasts	X	
• Process and test image(s)		X
• Customize asset tag/schedule asset tagging		X
• Input customer installation/configuration specifications		X
Procurement and Management Systems		
• Standardize products through your Account Center		X
• Create bundles		X
• Set up purchase authorizations and controls		X
• Establish account linking		X
• Set up software license tracking system		X
• Implement asset tracking system		X
• Investigate or link with e-procurement programs and third parties		X
• Utilize EDI for invoicing and/or ordering functions		X
Pricing		
• Have CDW•G listed on all manufacturer contracts		X
• Enter pricing information into contract management system		X
Optional Systems/Services		
• Finalize staging agreement		X
• Finalize minority/disabled small business partnership		X
• Arrange for onsite services		X
• Select appropriate training programs		X
• Set up Employee Purchase Program		X

FCC FRN E-Rate Display System Status

[Home](#) > [FCC Registration](#) > [Manage Existing FRNs](#) > FRN Financial

FRN Financial

[Manage FRNs](#)

FRN Financial

Show entries

FRN	FRN Name	Red Light Status
0012123287	CDW Government LLC	Green Light

The above screen shot is from July 14th, 2023 – CDW•G remains in Green Light Status. Upon request, CDW•G can provide an updated screenshot.

Spin #143005588

FCC Registration #0012123287

Pricing Offer & Purchase Agreement for E-Rate Customers

Things to consider when preparing your funding request (Form 471):

- Enter only one manufacturer part number per line item (do not bundle part numbers)
- All software should be requested under Internal Connections, Software
 - Even when bundled with warranty support from manufacturer for purchase, as long as warranty cannot be purchased on its own
 - If warranty can be purchased separately, then it should be separated for funding request, and warranty funding requested under Basic Maintenance
- Warranty only part numbers should be requested under Basic Maintenance
 - List months of service, should only be for coverage July 1 – June 30 (Funding Year)
 - List hardware supported part number
 - List site where hardware sits

CDW can complete Bulk Submission Forms if chosen as the Service Provider for your funding request, please email E-Rate@cdw.com for assistance.

Before the Services are to be performed, CDW•G will provide a Statement of Work (SOW) detailing the exact scoping and pricing of the Services to be provided, which will be executed by both parties prior to the start of Services. The SOW will reflect the terms and conditions as negotiated between the parties during the bidding and contracting process.

E-RATE PURCHASE AGREEMENT

Form – E-Rate FY27 2024-2025

Contract Number: 113873

This E-Rate Customer Purchase Agreement (this “Agreement”) is entered into on April 1, 2024 (“Effective Date”) and is made by and between CDW Government LLC an Illinois limited liability corporation with an office at 230 N. Milwaukee Ave., Vernon Hills, Illinois 60061 (“Seller”), and Wheatland Elementary School District, a non-profit school or library eligible for Universal Service funding, as defined below.

E-Rate Contract Number	113873	Spin #	143005588
E-Rate Funding Year	2024	FCC Registration #	0012123287
Customer	Wheatland Elementary School District 111 Main Street Wheatland, CA, 95692	Seller	CDW Government LLC 230 N. Milwaukee Avenue Vernon Hills, IL 60061
Effective Date	April 1, 2024	Quoted Items (see exhibit 1)	470# 240002127

1. DEFINITIONS

As used in the Agreement, the following terms shall have the meanings set forth below:

- A. “Universal Service Administrative Co.” or “USAC” – The not for profit organization designated by the U.S. Federal Communications Commission (“FCC”) to administer and ensure compliance with the Universal Services Fund.
- B. “SLP” - The Schools and Libraries Program of the Universal Service Fund, which includes the E-Rate Program and that is administered by USAC under the direction of the FCC.
- C. “E-Rate” – The education rate funding program that is a part of SLP that provides discounts to keep students and library patrons connected to broadband and voice services and which is one of the programs that form the Universal Service Program.
- D. “Funding Commitment Decision Letter” or “FCDL” – A letter that a Customer receives from USAC which indicates the applicable discount amount for a specific funding year.
- E. “Products” – E-Rate eligible products or services that include computer related hardware but are not limited to caching servers, routers, switches, wireless access points, installation, and warranty maintenance and other items which are eligible for E-Rate discounts in accordance with the rules issued by USAC.
- F. “Funding Year” – The specific calendar period, as defined by the SLP, during which the Customer is approved for funding or discounts on Products. FY 2023 is in reference to the program year.

2. TERMS AND CONDITIONS

All orders submitted to Seller by Customer for Products under this Agreement are subject to the terms and conditions of the Irvine USD 19/20-01 IT Tech & Peripherals Contract, unless otherwise stated herein in the Agreement.

3. PURCHASE AUTHORIZATIONS

A. E-Rate Status

- i. Customer represents and warrants that it qualifies as eligible under the SLP to receive E-Rate funding.
- ii. CUSTOMER FURTHER ACKNOWLEDGES AND AGREES THAT THIS AGREEMENT, WHEN EXECUTED, CONSTITUTES A CONTRACT AS REQUIRED BY USAC and the SLP.

B. E-Rate Purchases

- i. Customer represents and warrants that all purchases made under this Agreement shall be for its own use and that it is eligible to receive E-Rate funding as specified by USAC.

CDW Government LLC

SPIN #143005588

12/13/2023

E-RATE PURCHASE AGREEMENT

Form – E-Rate FY27 2024-2025

Contract Number: 113873

- ii. IN ACCORDANCE WITH FCC REQUIREMENTS, THE CUSTOMER SHALL SUBMIT A COMPLETED AND SIGNED FCC FORM 486 TO USAC The Form 486 shall be approved by USAC prior to order placement with Seller.

4. ORDERING AND ASSISTANCE

A. Ordering

Purchase orders shall be submitted through electronic means (email, electronic data interchange (EDI), etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

B. Other Requirements

- i. All purchase orders shall include 1) a contact name; 2) phone number; 3) purchase order number; 4) CDW Part Number and OEM Part Number; 5) Product description; 6) original and discounted Product price 7) percentage Customer owes and percentage SLP owes (if applicable) 8) ship to location; 9) bill to location; 10) BEAR or SPI Order; and 11) FCC Form 471 and FRN number for each part number. SEPARATE PURCHASE ORDERS SHALL BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS SHALL BE SUBJECT TO ACCEPTANCE BY SELLER.
- ii. If the Customer is unable to commit the full purchase order amount, any balance remaining that was not funded or approved for payment by USAC will be the responsibility of the Customer. The Customer must add the following language to its purchase order:

"The total cost of this purchase order is \$ _____. The E-Rate portion is \$ _____, and is committed by USAC. If there is any reduction or denial of payment with the E-Rate portion, Wheatland Elementary School District accepts full responsibility for the cost of this purchase, \$ _____."
- iii. Should Customer choose to add Product or make substitutions to the Products originally sought, following USAC's funding decision, Customer agrees it will be responsible for the amounts owed for the added or substituted Products in excess of its committed funding from USAC.
- iv. Customer must complete installation of Products ordered pursuant to this Agreement within thirty (30) days of delivery. In the event Customer, or a third party hired by Customer to complete the installation, fails to install the Products within the timeframe provided herein, the Parties acknowledge and agree that Customer will begin to accrue interest on the amounts owed for such Products in an amount of one and one-half percent (1.5%) per month, or the maximum rate permitted by applicable law.

C. Assistance with Order

- i. Customer may call 1-800-328-4239 to get assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are inconsistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall not be valid, are considered null and void and shall not be applicable to or binding on Seller.
- ii. FOR PRODUCTS WHICH ARE DISCONTINUED AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BY SELLER BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO OFFER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE, IF AVAILABLE, UPON SLP'S APPROVAL OF THE PRODUCT SUBSTITUTION. ANY INCREASE IN PRICE THAT CANNOT BE ABSORBED BY THE SELLER WILL BE THE RESPONSIBILITY OF Wheatland Elementary School District.

5. PRICE AND PAYMENT TERMS

- i. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller's opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.

CDW Government LLC

SPIN #143005588

12/13/2023

To the extent allowable, all information and documents hereby submitted in response to the Request for Quote ("RFQ") furnished by Wheatland Elementary School District are the Proprietary and Confidential property of CDW Government LLC ("CDW•G").
© CDW Government LLC 2023

E-RATE PURCHASE AGREEMENT

Form – E-Rate FY27 2024-2025

Contract Number: 113873

- ii. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable laws and regulations.

A. Price

The Price shall be as set forth on the Customer's quote from Seller and which is in the form attached hereto as Exhibit I, and as amended from time to time. All prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer.

Payment Terms

- i. All payments, regardless of method, shall be submitted to "Accounts Receivable", please contact your account manager for payment method options.
- ii. CUSTOMER MAY EITHER WAIT TO PLACE AN ORDER PRIOR TO OR AFTER RECEIPT OF ITS FCDL. IN THE EVENT THAT CUSTOMER PLACES AN ORDER PRIOR TO RECEIPT OF THE FCDL, CUSTOMER SHALL BE RESPONSIBLE FOR PAYMENT OF THE ENTIRE PURCHASE PRICE WITHOUT REGARD TO SLP FUNDING.
- iii. Customer must choose one of the following payment methods. However, Customers that choose to order Products prior to receiving their FCDL must follow the BEAR payment method.
 - Form 474 Service Provider Invoice (SPI) Method**
Seller will invoice the Customer for the Product price, as set forth on the Product quote, net of the FCDL amount. Customer shall be responsible for making payment within thirty (30) days from date of invoice.
 - Form 472 Billed Entity Applicant Reimbursement (BEAR) Method**
Seller will invoice Customer, upon Product shipment, for the total purchase price without regard to any SLP funding applied to that purchase price for the Products. Customer shall pay the invoiced amount within thirty (30) days from the date of invoice.
- iv. Seller accepts BEAR orders beginning April 1 before the beginning of the Funding Year. Seller accepts SPI orders beginning July 1 of the Funding Year when Customer has received its FCDL and completed the FCC Form 486, Seller DOES NOT accept SPI orders before July 1 of the Funding Year, or prior to the Form 486 approval by USAC.

6. NON-ASSIGNABILITY AGREEMENT

Customer shall not assign or otherwise transfer its rights or delegate its obligations under this Agreement without Seller's advance written consent. Any attempted assignment, transfer or delegation without such consent shall be void.

The term of this Agreement shall commence on April 1, 2024 ("Effective Date") and be valid through the later of the Funding Year 2024 or 9/30/2025.

- i. Seller may terminate this Agreement at any time for any reason upon thirty (30) days prior written notice to the Customer.

Customer may terminate this Agreement or withdraw an order upon written notice to Seller if: (a) funds are not appropriated to Customer under this program, or (b) Customer's School Board rejects this Agreement ("Termination Notice"). In the event that Customer terminates this Agreement due to non-appropriation of funds, or termination for convenience, then Seller may immediately cease performance. However, the Customer shall remain liable for any Products that have shipped or services, already provided, or have been subscribed or purchased prior to Seller's receipt of the Termination Notice. Customer shall also be responsible for any of Seller's out-of-pocket costs arising as a result of any such termination.
- ii. In the event Customer receives an extension of funding from SLP, Customer will notify Seller in writing and the parties may agree to execute an amendment to extend this Agreement.

7. NOTICES

CDW Government LLC

SPIN #143005588

12/13/2023

E-RATE PURCHASE AGREEMENT

Form – E-Rate FY27 2024-2025

Contract Number: 113873

All notices and other communications required or permitted under this Agreement shall be served in person or sent by U.S. mail, Federal Express, or equivalent carrier to the party's address listed above.

8. GENERAL

If any term or provision herein is determined to be illegal or unenforceable, the validity or enforceability of the remainder of the terms or provisions herein will remain in full force and effect.

9. ENTIRE AGREEMENT

This Agreement constitutes the entire agreement between Seller and Customer and supersedes and replaces any and all previous and contemporaneous communications, representations or agreements between the parties, whether oral or written, regarding transactions hereunder. No provision of this Agreement may be waived or modified except by an amendment signed by an authorized representative of each party.

10. GOVERNING LAW

This Agreement will be governed by the laws of CA, without regard to conflicts of law rules. Any litigation will be brought exclusively in a federal or state court located in the state or commonwealth where Customer's location identified above, and the parties consent to the jurisdiction of the federal and state courts located therein, submit to the jurisdiction thereof. The parties further consent to the exercise of personal jurisdiction.

11. DOCUMENT RETENTION

All documents related to this Agreement will be kept on file by both parties for a period of ten (10) years after the project completion in accordance with the rules of the SLP.

E-RATE PURCHASE AGREEMENT

Form – E-Rate FY27 2024-2025

Contract Number: 113873

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the day and year first above written.

CDW Government LLC

Wheatland Elementary School District

(Authorized Signature)

(Authorized Signature)

Printed Name

Printed Name

Title: _____

Title: _____

Date: _____

Date: _____

E-RATE PURCHASE AGREEMENT

EXHIBIT I
Quote Date – 12/13/2023

SERVICES PROPOSAL

PROJECT FUNDAMENTALS

Project Name:	Wheatland Elem SD E-Rate Ruckus LAN/WLAN Implementation	Requested By (Sales): Stacy Goodman 916-216-5196 sgoodman@cdw.com
Customer Name:	Wheatland Elementary School District	
Provider Name:	Traversa Solutions, Inc.	
CDW Affiliate:	CDW Government LLC	Submitted By (SA/ISA): Andrew (Drew) Meyers ameyers@traversa.net
Effective Date:	November 14, 2023	
Version:	1.0	

CUSTOMER-DESIGNATED LOCATIONS

Location(s)	Service(s)		
Wheatland Elementary SD 111 Main Street Wheatland, CA 95692 (Multiple Locations)	<input type="checkbox"/> Assessment <input checked="" type="checkbox"/> Configuration <input checked="" type="checkbox"/> Design <input checked="" type="checkbox"/> Implementation	<input checked="" type="checkbox"/> Knowledge Transfer <input checked="" type="checkbox"/> Project Management <input type="checkbox"/> Reconfiguration <input type="checkbox"/> Reinstallation	<input type="checkbox"/> Staff Augmentation <input type="checkbox"/> Support <input type="checkbox"/> Training <input type="checkbox"/> Custom Work

PROJECT SCOPE

Project Overview

CDW ("Seller" or "Partner") is requesting that Traversa Solutions ("Provider") perform an E-Rate Ruckus LAN/WLAN Implementation for their customer, Wheatland Elementary School District ("Customer"), as they are seeking to upgrade their network at 4 sites. While the District currently has a Ruckus platform, Traversa will provide onsite implementation services for 40ea new Ruckus switches and 36ea APs at the designated sites. All hardware will be staged at Traversa's Integration Center. After staging, Traversa will travel onsite to perform installation services. Appendix A details the Bill of Material of equipment for this E-Rate network upgrade. Services provided by Traversa will be remote and onsite.

New Ruckus Environment Per Site:

- **Wheatland Elementary School:** 111 Hooper St., Wheatland, CA 95692
 - LAN
 - 4ea ICX8200-24ZP switches
 - 4ea ICX8200-48ZP2-E2 switches
 - 40 Hours for Installation and Configuration of up to 8 switches
 - WLAN
 - 5ea 901-H550-US00 APs
 - 1ea 901-R750-US00 AP
 - 12 Hours for Installation and Configuration of up to 6 WAPs
- **Lone Tree Elementary School:** 123 Camp Beale Hwy., Wheatland, Ca 95692
 - LAN
 - 2ea ICX7550-48P-E2-R3 switches
 - 2ea ICX8200-24ZP switches
 - 11ea ICX8200-48ZP2-E2 switches
 - 75 Hours for Installation and Configuration of up to 15 switches
 - WLAN

- 5ea 901-H550-US00 APs
 - 9ea 901-R750-US00 AP
 - 28 Hours for Installation and Configuration of up to 14 WAPs
- **Bear River Middle School:** 100 Wheatland Park Dr., Wheatland, Ca 95692
 - LAN
 - 2ea ICX7550-48P-E2-R3 switches
 - 3ea ICX8200-24ZP switches
 - 11ea ICX8200-48ZP2-E2 switches
 - 80 Hours for Installation and Configuration of up to 16 switches
 - WLAN
 - 9ea 901-T350-US51 APs
 - 5ea 901-H550-US00 APs
 - 28 Hours for Installation and Configuration of up to 14 WAPs
- **District Office Data Center:** 111 Main St., Wheatland, Ca 95692
 - LAN
 - 1ea ICX8200-48ZP2-E2 switch
 - 5 Hours for Installation and Configuration of up to 1 switch
 - WLAN
 - 2ea 901-H550-US00 APs
 - 4 Hours for Installation and Configuration of up to 2 WAPs

Assumptions:

- All hardware will be remotely staged at Traversa's Integration Facility in Richardson, TX.
- After staging, Traversa will perform installation services for the new switches and APs.
- Traversa will provide a man lift for areas with ceiling heights greater than 10 ft.
- Services performed by Traversa will be both remote and onsite.

Out of Scope:

- Structured cabling
- Pre- and Post-Installation Surveys

CDW will provide all necessary hardware, software and licenses to complete the desired solution. All product will be received and staged at Traversa's Integration Facility in Richardson, TX where Traversa will remotely stage, configure and test the equipment. Once staging is complete, Traversa will provide onsite implementation of the new equipment. Traversa will provide Day One Support, as well as deliver documentation and knowledge transfer on the day-to-day operation of the new equipment. Work by Traversa will be performed both remotely and onsite.

Services not specified within this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

All equipment staged remotely must be sent to the following address:

Traversa Solutions
 1361 North Glenville Drive
 Richardson, TX 75081
C/O: Wheatland Elem SD (E-Rate)

**Additional fees may occur if equipment is not delivered to facility for remote staging. Please review scope.

Project Kickoff – LAN / WLAN Implementation

Provider will work with Customer and Seller to determine the goals of the project and review the project scope, approach, key personnel and inputs as well as overall schedule.

Tasks:

Conduct Project Kickoff call to introduce key personnel and discuss the following:

- Define project stakeholders
- Define project approach, deliverables and dependencies
- Obtain needed inputs, documents and configuration files from Customer to perform discovery and analysis
- Outline project schedule

Provider Deliverables:

- Meeting Minutes
 - Stakeholder information
 - Milestone dates
 - Project assumptions
 - Action Items

Customer Deliverables:

- Unattended Remote Access
- Configuration files
- Active service agreement number
- Licenses that pertain to equipment on bill of material

Project Kickoff Assumptions:

- *Provider will be assigned a project lead from Customer's IT staff and provided with his/her contact details.*
- *Customer will supply remote access for duration of project.*

LAN / WLAN Network Design and Migration Plan

Provider Engineers will work with Customer's staff to discover current network requirements and consult on the design and configuration parameters needed to complete a solution that meets Customer's needs. Provider will define the design based on best practices for the proposed solution.

Tasks:

Provider Engineer will lead a network design discussion to better understand the following:

- Physical and Logical Design
- Device Configuration and Standardization
- Routing Design (Static, RIP, OSPF, BGP, MPLS)
- L2/L3 Redundancy (ERPS, MCT, Spanning Tree, VRRP)
- Security Features/Best Practice (SNMP, Password Management, Device Access)
- Review and Discuss staging, implementation and documentation process
 - Onsite Implementation
 - Onsite Testing Scenarios
 - Site Completion Documentation
- SSID name schemes and VLAN Design
- Network Services (Radius, DHCP, DNS)
- Network Authentication Review
- RADIUS Infrastructure Design
- Client Type Review (XP, SP3, Vista, Win7)
- Client Device Requirements
- AD or LDAP Review (Groups, Schema and GPO)
- Identify IP address to be assigned to WLAN components
- Power provisioning requirements
- WLAN system management requirements

Provider Deliverables:

- Current network configuration information as it pertains to the new design and Customer requirements
- Design Acceptance Document that will provide the network configuration for review and approval before starting the final programming and connections of the system
 - Physical and Logical Network Design
 - Configuration Requirements
 - IP Addressing
 - L2 Redundancy Design
 - L3 Redundancy Design
 - VLAN Layout
 - Management
 - If applicable, migration and testing plan
 - WLAN Solution Design (Authentication, VLAN, Network Services, Guest Network)
 - Integration Plan including client configuration strategy and infrastructure changes

Customer Deliverables:

- Authorized Design Acceptance Document

Network Design Assumptions:

- *Provider will be supplied the necessary IP addresses to VLAN and management interfaces.*
- *Customer will provide timely information during the design process.*

LAN / WLAN Device Staging

Provider will supply network engineering support to stage Customer's equipment as shown in the Bill of Material found in Appendix A. At the end of this phase, the network will be configured, tested and made ready for onsite implementation.

Remote Staging

Provider will provide network engineering support to stage Customer's WLAN solution based on the survey results and the customer's authorized Solution Design. The solution will be staged, configured, and tested at Provider's facility in Richardson, TX.

Tasks:

Provider will perform the following tasks to set the stage for a clean and successful implementation:

- Stage Equipment in Integration Facility
 - Unbox and power on for 24-hour burn in
 - Firmware Update
 - Device Configuration
 - Module Installation (if applicable)
 - VLAN/IP Addresses
 - Routing
 - Network Services (SNTP, Spanning Tree, VRRP, etc.)
- Test network functionality via testing scenario (QA Checklists)
- Pre-stage wireless controller and APs for deployment
- Physically label AP
- Asset tagging (if applicable), labeling and device documentation
- Asset reporting: Serial number, host name, closet, asset tag, etc.
- Prepare onsite implementation documentation
- Devices will be packed and shipped to site

Provider Deliverables:

- Per site / per closet devices configured, tested and ready to be installed in cabling racks
- Device Documentation

- Onsite implementation documentation (Port Maps)

Device Staging Assumptions:

- Seller is responsible for shipping equipment to Provider's facility.
- Staging of all devices will be completed at Provider's Integration Center in Richardson, TX prior to implementation start date.
- Seller is responsible for resolving product availability constraints that will affect staging production schedule or Provider's ability to meet onsite deployment schedule. Start and stops to production schedule will increase overall project cost.

LAN / WLAN Implementation

Provider project manager will work with Customer's provided Stakeholder to review expectations of the implementation. A site readiness meeting will be held to review details of the implementation with the team prior to scheduled implementation date.

Onsite Implementation

The equipment will be delivered to Customer's location or closet. Provider will supply engineering support on Customer's site to provide rack / stack and device implementation. Once equipment has been fully tested, the legacy hardware will be moved to a centralized area to be decommissioned.

Provider will provide resources to physically hang all access points after cabling has been terminated to each access point location based on agreed upon floor plan.

Tasks:

- Survey site
- Validate that all necessary equipment has been received
- Deliver equipment to appropriate closets
- Label up link cables (if applicable)
- Physically label all AP ports on existing switches
- Validate that all necessary equipment has been received
- Install Access points at locations
- Access points will be adopted and synchronized
- Integration with authentication infrastructure
- Rack equipment
- Reconnected patch cords to new devices and dress
- Remove Trash
- Legacy switch removal
 - Equipment will be transported to central staging area that customer designates

Customer Onsite Implementation Assumptions:

- Customer is responsible for all home run cables to each access point.
- Customer is responsible for the removal of any existing access points, if not be replaced by new.
- Customer is responsible for providing timely access to all sites.
- Customer will be responsible for migrating host to any new VLANs or IP scheme.
- Customer is responsible for providing work areas that are clear from obstructions. If work is not able to be completed due to site constraints, an additional change order cost may apply.
- Customer will provide an inventory staging facility to manage hardware delivery for onsite deployment.
- Customer will designate a central area to store decommissioned equipment.
- Customer authentication infrastructure will be set-up, configured and in good working condition prior to implementation.
- Customer is responsible for providing adequate power to support design in each rack.
- Customer has the appropriate rack space to install new equipment.
- Customer will reuse existing patch cables and patch panels.
- Network transitions and cutovers will occur during customer defined maintenance window(s).
- All racks, patch cables, cable and cable management will be pre-existing and operational prior to start of project.
- All fiber (if applicable) will be certified for required speed and distance prior to start of physical Implementation.

Provider Onsite Implementation Assumptions:

- *Provider is responsible for all rack / stack resources.*
- *Provider will supply a man lift for areas with ceiling heights greater than 10 ft.*

LAN / WLAN Testing

Provider will check the quality, performance and/or reliability of devices that have been installed on the network.

Remote Testing

All testing scenarios will be executed by Provider with the assistance of a Customer Stakeholder. Results will be documented to validate the Scope of Work ("SOW") and subsequent Scope of Process ("SOP") procedures and deliverables. Provider Engineers will perform a final configuration check to validate consistency. This is to ensure that all device configurations consistently meet the Customer's standards for all device services and labeling.

Tasks:

- **Device Configuration**
Per Device Configurations will be provided in the documentation at the end of the Device Staging phase. These configurations will be updated during physical implementation, if necessary. Customer will be provided with a Configuration QA Check List for each device and can validate for accuracy. Any issues relating to device configuration or documentation can be escalated to Provider during the testing period for resolution. Provider will work with customer to test all client connectivity on wireless. Customer will provide all user client devices available for testing, to include Laptops, iPads, Androids, Chromebooks, etc.
- **Redundancy**
Failover of device and link scenarios will be tested to ensure that the failover and recovery of L2 and L3 protocols are working appropriately. This testing will include LAG testing and L3 redundancy.
- **Network Connectivity**
A network PING test will be performed by the remote implementation Engineer. Successful results will be captured and documented to confirm site functionality. These tests can be used to affirm network connectivity per VLAN. A network PING test (roaming PING) will be performed by Customer. These tests can be used to affirm network connectivity per SSID. The test will consist of continuous PING of 2-3 key assets and public servers. Once started, testers will roam environment to ensure consistency of coverage and L2 roaming.

Provider Deliverables:

- Results documented to validate Scope of Work
- Configuration QA Checklist per device configuration
- Device Configuration Completion documents

Testing Assumptions:

- *Customer is responsible for configurations on all client devices.*
- *Customer is responsible for updating IPs and/or drivers on all printers.*
- *Customer will provide a list of key resources and/or applications for testing during the scheduled maintenance window.*
- *Customer will provide timely feedback during the implementation maintenance window. The maintenance will be continuous with no breaks greater than 15 minutes, unless noted in migration plan.*
- *Customer is responsible for assistance of physical device and cable moves for testing or troubleshooting.*
- *Customer will provide network access to allow completion of testing scenarios or help desk resources to perform testing.*

LAN / WLAN Day One Support

Provider will offer Day One Support once the network is running on the new solution. Day One Support will begin the first business day after the maintenance window has been completed.

Remote Support

Provider Engineer will be available via remote access for Day One Support. Provider will provide remote configuration and troubleshooting to resolve any issue from site turn-up. Any issues that arise will need to be emailed or called into the Lead Engineer or Project Manager.

Provider will offer remote support for 2 hours following the scheduled maintenance window. Extended support can be added to a block hour contract.

Remote Support Assumptions:

- *Provider will provide timely returned calls or emails should a service issue arise during Day One Support.*

LAN / WLAN Documentation

Provider will prepare customer site documentation. Documentation will be delivered per site no later than one week after site migration to Seller. Delivery of this documentation will mark the site complete and the billing milestone will be executed.

Provider deliverables:

- Site Asset Report
- Physical and Logical per site design
- Site Complete Documents
 - Closet Acceptance (if applicable)
 - QA Checklists
 - Administrative Sign-Off

Document Assumptions:

- *If the administrative sign-off is not signed by Customer within 6 days of implementation, then it will be assumed that there are no open items on the project and the project will therefore be closed.*

LAN / WLAN Knowledge Transfer

Provider will offer 2 hours to explain the technologies used during the implementation, review provided documentation and provide best practices regarding the day-to-day management and troubleshooting of the implemented solution.

CUSTOMER RESPONSIBILITIES

Customer is responsible for the following:

1. Maps / Floor Plans are to be provided by Customer.
2. Unattended remote access is required by Customer.
3. Customer is responsible for all home run cables to each access point.

PROJECT ASSUMPTIONS

1. Customer Assumptions:

- Customer will provide full access to any information necessary towards the completion of the project. This includes IP addresses, passwords, phone numbers, etc.

2. Seller Assumptions:

- Seller will be responsible for overall project management which includes overall project schedule, customer escalations, change management processes, participating in bi-weekly meetings and project decisions that will vary from pre-implementation plan.
- Seller and Manufacturer are responsible for assuring that products meet technical requirements and interoperate with any existing equipment prior to implementation on the customer network.

3. General Assumptions:

- Provider is not responsible for network issues caused by deficient manufacture hardware or software.
- Warranty responsibilities will be carried out by the Manufacturer of equipment purchased for the project.
- A scheduled event requires a cancellation notice within 5 business days or a \$2,500 fee plus travel expenses (if applicable) will be assessed.
- Work will be performed Monday through Friday during normal business hours (8:00am -5:00 pm) or as otherwise defined elsewhere in this SOW, unless a mutually agreed upon after hours schedule is required.
- Project duration will be continuous and **no greater than 4 Weeks**.
- Additional assumptions could be defined as a detailed SOP if developed and agreed upon by Provider and Seller.

4. Provider Assumptions:

- Provider is responsible for only those services that pertain to devices listed on the bill of material.
- Provider was not involved in developing the project bill of materials and not responsible for design limitations caused by the bill of materials.
- Provider is not responsible for cabling plant issues that occur due to bad cables or cable terminations.
- Provider is only responsible for establishing or verifying network connectivity L2 and L3. A PING and TRACEROUTE test will be used to determine connectivity.
- Provider is not responsible for application issues unless there is direct correlation with work being performed.

OUT OF SCOPE

Tasks outside this SOW include, but are not limited to:

1. Structured cabling is out of scope.
2. Pre- and Post-site surveys are not included within this SOW and will require a separate SOW or Change Order to be issued.

Services not specified in this SOW are considered out of scope and will be addressed with a separate SOW or Change Order.

ITEM(S) PROVIDED TO CUSTOMER

Table 1 – Item(s) Provided to Customer

Item	Description	Format
Project Documentation	Device Configuration Files Per Site Physical and Logical Design	.pdf

PROJECT SCHEDULING

Customer and Seller, who will jointly manage this project, will together develop timelines for an anticipated schedule (“**Anticipated Schedule**”) based on Seller’s project management methodology. Any dates, deadlines, timelines or schedules contained in the Anticipated Schedule, in this SOW or otherwise, are estimates only, and the Parties will not rely on them for purposes other than initial planning.

TOTAL FEES

The total fees due and payable under this SOW (“**Total Fees**”) include both fees for Seller’s performance of work (“**Services Fees**”) and any other related costs and fees specified in the Expenses section (“**Expenses**”). Unless otherwise specified, taxes will be invoiced but are not included in any numbers or calculations provided herein.

Seller will invoice for the Total Fees.

SERVICES FEES

Services Fees hereunder are **FIXED FEES**, meaning that the amount invoiced for the Services will be \$ 54,218.76 in addition to the amount of any Expenses.

The invoice amount of Sellers Fees will equal the amount of fees applicable to each completed project milestone, as specified in Table 2.

Table 2 – Project Fees

Project Milestones	Percentage	Fees
Wheatland Elementary School		
Up to 40 Hours to Implement 8 Switches	15.98%	\$8,662.84
Up to 12 Hours to Implement 6 APs	4.20%	\$2,277.09
Lone Tree Elementary School		
Up to 75 Hours to Implement 15 Switches	28.11%	\$15,239.52
Up to 28 Hours to Implement 14 APs	5.97%	\$3,238.84
Bear River Middle School		
Up to 80 Hours to Implement 16 Switches	29.67%	\$16,088.13
Up to 28 Hours to Implement 14 APs	8.09%	\$4,384.46
District Office Data Center		
Up to 5 Hours to Implement 1 Switch	4.63%	\$2,510.45
Up to 4 Hours to Implement 2 APs	3.35%	\$1,817.43
Totals	100%	\$54,218.76

EXPENSES

Neither travel time nor direct expenses will be billed for this project.

Two (2) weeks’ advance notice from Customer is required for any necessary travel by Seller personnel.

Appendix A

Bill of Material:

Wheatland Elementary School, 111 Hooper St., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	ICX8200-24ZP	4						
Ruckus or Equivalent	ICX8200-48ZP2-E2	4						
Ruckus or Equivalent	PCUSA2	12						
Ruckus or Equivalent	L09-0001-SGCX	8						
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	6						
Ruckus or Equivalent	901-H550-US00	5						
Ruckus or Equivalent	901-R750-US00	1						
Professional Services	Installation and Configuration of up to 8 switches	40 hrs						
Professional Services	Installation and Configuration of up to 6 WAPs	12 hrs						

Lone Tree Elementary School, 123 Camp Beale Hwy., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	901-R750-US00	9						
Ruckus or Equivalent	ICX7550-48P-E2-R3	2						
Ruckus or Equivalent	ICX8200-24ZP	2						
Ruckus or Equivalent	ICX8200-48ZP2-E2	11						
Ruckus or Equivalent	PCUSA2	24						
Ruckus or Equivalent	L09-0001-SGCX	15						
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	14						
Ruckus or Equivalent	901-H550-US00	5						
Ruckus or Equivalent	7550B-S-NDP-3	2						
Professional Services	Installation and Configuration of up to 15 switches	75 hrs						
Professional Services	Installation and Configuration of up to WAPs	28 hrs						

Bear River Middle School, 100 Wheatland Park Dr., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	901-T350-US51	9						
Ruckus or Equivalent	ICX7550-48P-E2-R3	2						
Ruckus or Equivalent	ICX8200-24ZP	3						
Ruckus or Equivalent	ICX8200-48ZP2-E2	11						
Ruckus or Equivalent	PCUSA2	25						
Ruckus or Equivalent	L09-0001-SGCX	16						
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	14						
Ruckus or Equivalent	901-H550-US00	5						
Ruckus or Equivalent	7550B-S-NDP-3	2						
Professional Services	Installation and Configuration of up to switches	80 hrs						
Professional Services	Installation and Configuration of up to 14 WAPs	28 hrs						

District Office Data Center, 111 Main St., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	ICX8200-48ZP2-E2	1						
Ruckus or Equivalent	PCUSA2	2						
Ruckus or Equivalent	L09-0001-SGCX	1						
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	2						
Ruckus or Equivalent	901-H550-US00	2						
Professional Services	Installation and Configuration of up to switches	5 hrs						
Professional Services	Installation and Configuration of up to WAPs	4 hrs						

NOT FOR SIGNATURE

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QUOTE CONFIRMATION

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For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NNTV671	9/20/2023	WHEATLAND ELEM RUCKUS	4971465	\$34,125.27

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
RUCKUS ICX 8200 SWITCH Mfg. Part#: ICX8200-24ZP Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	4	7440777	\$2,876.47	\$11,505.88
Ruckus 6' NEMA 5-15 C13 13A 125V Power Cord Mfg. Part#: PCUSA2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	12	5304870	\$18.20	\$218.40
Ruckus 48 Port Managed PoE Campus Switch Mfg. Part#: ICX8200-48ZP2-E2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	4	7258527	\$4,202.47	\$16,809.88
Ruckus R750 Dual Band Indoor 4x4 4 Access Point Mfg. Part#: 901-R750-US00 UNSPSC: 43223108 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	1	5459501	\$535.01	\$535.01
Ruckus SmartZone Switch Management - license - 1 switch Mfg. Part#: L09-0001-SG CX UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	8	5139071	\$35.43	\$283.44
Ruckus SmartZone - license + 5 Years Support - 1 access point - with Ruckus Mfg. Part#: CLD-BNDL-SZWA-RECS Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	6	6803045	\$156.31	\$937.86
Ruckus H550 Wi-Fi 6 (802.11ax) Indoor Access Point Mfg. Part#: 901-H550-US00 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	5	6455691	\$293.63	\$1,468.15

SUBTOTAL	\$31,758.62
SHIPPING	\$0.00
SALES TAX	\$2,366.65
GRAND TOTAL	\$34,125.27

PURCHASER BILLING INFO	DELIVER TO
Billing Address: WHEATLAND SCHOOL DISTRICT ACCOUNT PAYABLE 111 MAIN ST WHEATLAND, CA 95692-9277 Phone: (530) 633-3130 Payment Terms: ERATE QUOTES ONLY	Shipping Address: WHEATLAND SCHOOL DISTRICT CHAD SWAIM 111 MAIN ST WHEATLAND, CA 95692-9277 Phone: (530) 633-3130 Shipping Method: DROP SHIP-GROUND
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



Sales Contact Info

Izzy Hallberg | (877) 685-2970 | izzy.hallberg@cdwg.com

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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NNTV172	9/20/2023	LONE TREE RUCKUS	4971465	\$77,898.88

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Ruckus ICX7550 48x PoE Ethernet Switch Mfg. Part#: ICX7550-48P-E2-R3 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	2	6349176	\$4,848.62	\$9,697.24
RUCKUS ICX 8200 SWITCH Mfg. Part#: ICX8200-24ZP Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	2	7440777	\$2,876.47	\$5,752.94
Ruckus 48 Port Managed PoE Campus Switch Mfg. Part#: ICX8200-48ZP2-E2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	11	7258527	\$4,202.47	\$46,227.17
Ruckus 6' NEMA 5-15 C13 13A 125V Power Cord Mfg. Part#: PCUSA2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	24	5304870	\$18.20	\$436.80
Ruckus R750 Dual Band Indoor 4x4 4 Access Point Mfg. Part#: 901-R750-US00 UNSPSC: 43223108 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	9	5459501	\$535.01	\$4,815.09
Ruckus SmartZone Switch Management - license - 1 switch Mfg. Part#: L09-0001-SGCX UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	15	5139071	\$35.43	\$531.45
Ruckus SmartZone - license + 5 Years Support - 1 access point - with Ruckus Mfg. Part#: CLD-BNDL-SZWA-REC5 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	14	6803045	\$156.31	\$2,188.34

QUOTE DETAILS (CONT.)

Ruckus H550 Wi-Fi 6 (802.11ax) Indoor Access Point	5	6455691	\$293.63	\$1,468.15
Mfg. Part#: 901-H550-US00 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)				
Ruckus WatchDog Next-Business-Day Parts - extended service agreement - 3 ye	2	7606345	\$740.45	\$1,480.90
Mfg. Part#: 7550B-S-NDP-3 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)				

SUBTOTAL	\$72,598.08
SHIPPING	\$0.00
SALES TAX	\$5,300.80
GRAND TOTAL	\$77,898.88

PURCHASER BILLING INFO	DELIVER TO
Billing Address: WHEATLAND SCHOOL DISTRICT ACCOUNT PAYABLE 111 MAIN ST WHEATLAND, CA 95692-9277 Phone: (530) 633-3130 Payment Terms: ERATE QUOTES ONLY	Shipping Address: WHEATLAND SCHOOL DISTRICT CHAD SWAIM 111 MAIN ST WHEATLAND, CA 95692-9277 Phone: (530) 633-3130 Shipping Method: DROP SHIP-GROUND
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515



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QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NNTN840	9/20/2023	BEAR RIVER RUCKUS	4971465	\$81,644.19

IMPORTANT - PLEASE READ

Special Instructions: BEAR RIVER RUCKUS

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Ruckus T350 Series T350se - wireless access point - Wi-Fi 6 Mfg. Part#: 901-T350-US51 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	9	6675197	\$595.94	\$5,363.46
Ruckus ICX7550 48x PoE Ethernet Switch Mfg. Part#: ICX7550-48P-E2-R3 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	2	6349176	\$4,848.62	\$9,697.24
RUCKUS ICX 8200 SWITCH Mfg. Part#: ICX8200-24ZP Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	3	7440777	\$2,876.47	\$8,629.41
Ruckus 48 Port Managed PoE Campus Switch Mfg. Part#: ICX8200-48ZP2-E2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	11	7258527	\$4,202.47	\$46,227.17
Ruckus 6' NEMA 5-15 C13 13A 125V Power Cord Mfg. Part#: PCUSA2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	25	5304870	\$18.20	\$455.00
Ruckus SmartZone Switch Management - license - 1 switch Mfg. Part#: L09-0001-SGCX UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	16	5139071	\$35.43	\$566.88

QUOTE DETAILS (CONT.)

Ruckus SmartZone - license + 5 Years Support - 1 access point - with Ruckus	14	6803045	\$156.31	\$2,188.34
Mfg. Part#: CLD-BNDL-SZWA-REC5 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)				
Ruckus H550 Wi-Fi 6 (802.11ax) Indoor Access Point	5	6455691	\$293.63	\$1,468.15
Mfg. Part#: 901-H550-US00 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)				
Ruckus WatchDog Next-Business-Day Parts - extended service agreement - 3 ye	2	7606345	\$740.45	\$1,480.90
Mfg. Part#: 7550B-S-NDP-3 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)				

SUBTOTAL	\$76,076.55
SHIPPING	\$0.00
SALES TAX	\$5,567.64
GRAND TOTAL	\$81,644.19

PURCHASER BILLING INFO	DELIVER TO
Billing Address: WHEATLAND SCHOOL DISTRICT ACCOUNT PAYABLE 111 MAIN ST WHEATLAND, CA 95692-9277 Phone: (530) 633-3130 Payment Terms: ERATE QUOTES ONLY	Shipping Address: WHEATLAND SCHOOL DISTRICT CHAD SWAIM 111 MAIN ST WHEATLAND, CA 95692-9277 Phone: (530) 633-3130 Shipping Method: DROP SHIP-GROUND
	Please remit payments to: CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515

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Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NNTT809	9/20/2023	DISTRICT OFFICE RUCKUS	4971465	\$5,548.20

QUOTE DETAILS

ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
Ruckus 48 Port Managed PoE Campus Switch Mfg. Part#: ICX8200-48ZP2-E2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	1	7258527	\$4,202.47	\$4,202.47
Ruckus 6' NEMA 5-15 C13 13A 125V Power Cord Mfg. Part#: PCUSA2 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	2	5304870	\$18.20	\$36.40
Ruckus SmartZone Switch Management - license - 1 switch Mfg. Part#: L09-0001-SGCX UNSPSC: 43232804 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	1	5139071	\$35.43	\$35.43
Ruckus SmartZone - license + 5 Years Support - 1 access point - with Ruckus Mfg. Part#: CLD-BNDL-SZWA-REC5 Electronic distribution - NO MEDIA Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	2	6803045	\$156.31	\$312.62
Ruckus H550 Wi-Fi 6 (802.11ax) Indoor Access Point Mfg. Part#: 901-H550-US00 Contract: Irvine USD 19/20-01 IT Tech & Peripherals (19/20-01 IT)	2	6455691	\$293.63	\$587.26

SUBTOTAL	\$5,174.18
SHIPPING	\$0.00
SALES TAX	\$374.02
GRAND TOTAL	\$5,548.20

PURCHASER BILLING INFO	DELIVER TO
------------------------	------------

Billing Address:

WHEATLAND SCHOOL DISTRICT
ACCOUNT PAYABLE
111 MAIN ST
WHEATLAND, CA 95692-9277
Phone: (530) 633-3130

Payment Terms: ERATE QUOTES ONLY

Shipping Address:

WHEATLAND SCHOOL DISTRICT
CHAD SWAIM
111 MAIN ST
WHEATLAND, CA 95692-9277
Phone: (530) 633-3130

Shipping Method: ELECTRONIC DISTRIBUTION

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

Izzy Hallberg | (877) 685-2970 | izzy.hallberg@cdwg.com

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E-Rate Order Process

1. Ordering

Purchase orders shall be submitted through electronic means (email, electronic data interchange (EDI), etc.) directly to Customer's dedicated account manager. Alternatively, if a copy must be sent via mail, common courier, etc., please reach out to your account manager for the appropriate mailing address.

2. Required Information

All orders must include

- a. Contact name, Phone number
- b. Purchase order number
- c. Part number, Product description
- d. Pre-discount and discounted product price
- e. Percentage Customer owes and percentage SLD owes (SPI – Form 474 Method)
- f. Ship to location, Bill to location
- g. FCC Form 471 Number (also known as Application Number)
- h. FRN (Funding Request Number) for each part number
- i. Billing method (BEAR – Form 472 or SPI – Form 474)

SEPARATE PURCHASE ORDERS SHOULD BE SUBMITTED FOR PRODUCTS THAT ARE NOT ELIGIBLE FOR E-RATE FUNDING. ALL ORDERS ARE SUBJECT TO ACCEPTANCE BY SELLER.

PO TOTAL SHOULD REFLECT FULL PURCHASE PRICE OF ORDER

3. Assistance With Order

Customer may call 1-800-328-4239 for assistance on any purchase order. Any terms or conditions stated in or on the Customer's purchase order which are not consistent with or in addition to the terms and conditions in this Agreement or the Product Sales Terms and Conditions shall be null and void and shall not be applicable hereto or binding on Seller. IN THE CASE OF CHANGES TO PRODUCTS AFTER A CUSTOMER ORDER HAS BEEN ACCEPTED BUT BEFORE THE PRODUCT HAS SHIPPED, SELLER WILL MAKE REASONABLE EFFORTS TO MAKE AVAILABLE TO THE CUSTOMER A COMPARABLE OR BETTER PRODUCT AT THE SAME OR LESSER PRICE WHEN OR IF AVAILABLE, UPON APPROVAL FROM SLD ON PRODUCT SUBSTITUTION.

4. Price and Payment Terms

a. Price

Price shall be as stated in the quotation attached hereto as Exhibit I by Seller's Account Manager. Prices are exclusive of federal, state, local, or other taxes, which shall be the responsibility of the Customer. Any taxes will be listed separately on the invoice.

b. Payment Terms (Customer must choose one)

- i. **Form 474 Service Provider Invoice (SPI) Method**
 - Seller will invoice Customer for their portion of the Products upon shipment of Product and Customer shall pay the invoiced amount (discounted amount owed by Customer) within thirty (30) days from date of invoice.
- ii. **Form 472 Billed Entity Applicant Reimbursement (BEAR) Method**
 - Seller will invoice Customer for pre-discount portion of the Products upon shipment of Product and Customer shall pay the invoiced amount (full amount owed by Customer) within thirty (30) days from the date of invoice.

5. Payment Method

In adherence to Federal E-rate compliance regulations, CDW-G's quoted price is all-inclusive of any and all discounts, if applicable. No further discounts will be applied during time of invoice.

All payments for both methods shall be submitted to the address presented below WHERE APPLICABLE:

ACH PAYMENT INFORMATION:	CHECK PAYMENT INFORMATION:
E-mail Remittance To: gachremittance@cdw.com	CDW Government
THE NORTHERN TRUST	75 Remittance Drive Suite 1515
50 SOUTH LASALLE STREET	Chicago, IL 60675-1515
CHICAGO, IL 60675	
ROUTING NO.: 071000152	
ACCOUNT NAME: CDW GOVERNMENT	
ACCOUNT NO.: 91057	

- i. Payment terms are subject to continuing credit approval by Seller. Seller may change credit or payment terms at any time when, in Seller's opinion, Customer's financial condition, previous payment record, or the nature of Customer's relationship with Seller so warrants.
- ii. Seller may discontinue performance under this Agreement (i) if Customer fails to pay any sum when due under this Agreement or any other agreement with Seller until payment is received or (ii) if Customer is in violation of applicable regulations.

NOTWITHSTANDING ANYTHING TO THE CONTRARY, CUSTOMER IS RESPONSIBLE FOR PAYMENT OF 100% THE PRICE OF PRODUCTS IN THE CASE WHERE CUSTOMER PLACES ORDER FOR PRODUCTS SLD DISALLOWS CUSTOMER'S REQUEST FOR DISCOUNT AND

REFUSES PAYMENT TO SELLER OF THE DISCOUNT AMOUNT FOR PRODUCTS. IF SLD DISALLOWS CUSTOMER'S REQUEST FOR DISCOUNT CUSTOMER IS IN NO WAY REQUIRED TO PLACE ORDER FOR PRODUCTS.

E-RATE FY24 (2024-2025)

**REQUEST FOR PROPOSAL
470 # 240002127
WHEATLAND ELEM SCHOOL DISTRICT
111 Main Street, Wheatland, CA 95692
Network Electronics**

PROCUREMENT TIMELINE	
RFP ISSUED:	OCTOBER 10, 2023
REQUESTS FOR INFORMATION DEADLINE	DECEMBER 6, 2023 10:00 AM PST
PROPOSALS DEADLINE:	DECEMBER 13, 2023 4:00 PM PST
PROJECT START DATE:	JULY 1, 2024

Service Provider Criteria and Contract Requirements

E-RATE SUPPLEMENTAL TERMS AND CONDITIONS

The District seeks to utilize the E-Rate program for items outlines in this RFP.

For the purposes of this Request for Proposal (RFP), bidders are referred to as Service Provider, Offeror, bidder, or vendor. The District is referred to as District.

E-RATE FUNDING CONTINGENCY

The project herein may be contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-Rate. Even after award of contract(s) and/or E-Rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District .

SERVICE PROVIDER ACKNOWLEDGEMENTS AND REQUIREMENTS

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-Rate program.

- a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the District and a USAC service substitution approval with the exception of a Global Service Substitutions.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- c. This offer is in full compliance with USAC's Free Services Advisory. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.
- d. Firms submitting proposals shall be responsible for any and all expenses that they may incur in preparing proposals.
- e. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: [Obtain a SPIN - Universal Service Administrative Company \(usac.org\)](https://www.usac.org/obtain-a-spin)

- b. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>
- c. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before **July 1, 2024**.
- d. Prices must be held firm for the duration of the associated E-Rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).
- e. Goods and services provided shall be clearly designated as "E-Rate Eligible". Ineligible goods and services shall be clearly called out as 100% ineligible or shall be "cost allocated" to show the percentage of eligible costs per SLD guidelines.
- f. Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC "Item 21 Template" in Excel format. Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions.
- g. In the event of questions during an E-Rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- h. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: [Lowest Corresponding Price - Universal Service Administrative Company \(usac.org\)](https://www.usac.org/lowest-corresponding-price) Should it not be the lowest corresponding price; the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.
- i. Proposals shall be completed in all respects as required by the instructions herein. A proposal may be rejected if it is conditional or incomplete, or if it contains alterations of form or other irregularities of any kind. A proposal will be rejected if, in the opinion of the District, the information contained therein was intended to mislead the District in the evaluation of the proposal.
- j. The proposal submitted must not contain erasure, interlineations, or other corrections unless each correction is clearly and conspicuously authenticated by signing in the margin immediately opposite the correction the name of the person signing the proposal. An Offeror will be bound by the terms and conditions of the proposal, notwithstanding the fact that errors may be or are contained therein. However, if material errors are actually discovered in a proposal, the District will notify the Offeror that the proposal, as submitted, appears to contain errors, and require the Offeror to correct the errors.
- k. The District may request a meeting with the Offeror's representative to request answers and clarifications or it may request that the Offeror answer specific questions in writing, or to make a presentation to the District or to its Governing Board prior to any Agreement award.
- l. All proposals and materials submitted in response to this RFP shall become the property of the District and shall be considered a part of the Public Record.
- m. The District reserves the right to award the agreement as a result of the initial proposals received, or it may elect to conduct negotiations with those Offerors as determined by the District, to be within an acceptable competitive range, or to negotiate separately with any Offeror when it is determined to be in the best interest of the District. In addition, the District may request that Offerors provide a best and final offer.

- n. After acceptance of the proposal by the District, a contract between the successful firm and the District will be executed and will consist of the terms and conditions of this RFP and the Specifications.

REQUESTS FOR INFORMATION

All inquiries must be submitted via e-mail to erate@adtechgroup.com by the deadline on Page 1. Please reference 470# **240002127** in the subject line.

All addendum(s), questions and answers will be posted to the E-Rate EPC website at <https://data.usac.org/publicreports/Forms/Form470Rfp/Index>.

Please "Follow" the Form 470 to receive all EPC updates pertaining to the Form 470.

SCOPE OF WORK

No refurbished equipment is acceptable.

The District has standardized on the Ruckus platform; however, equivalent products are acceptable. If proposing an equivalent product please submit data verifying equivalency with proposal, including what criteria was used to make determination (or equivalence).

The quotes provided must include all materials, equipment and accessories required to furnish a complete data electronics system as indicated on the parts list.

PROJECT SPECIFICATIONS

District is seeking quotes for network electronics, configuration and installation. There is no other value-added services being requested as a part of this Form 470 posting/RFP. Please reference "Attachment A" for additional site specifications, including but not limited to make, model/product and quantity.

Do not contact individual sites, contact the technical contact identified on the Form 470. This is a network electronics scope that is specifically specified by the District -no site walk is required.

Please submit Quotations as shown in Attachment A, as well as a summary page. Specifically use the format shown in Attachment A in your price response.

PREPARATION OF PROPOSAL

- a. COVER LETTER – Stating 1) the validity of the firm and irrevocable proposal/offer being valid for up to a year after RFP closing date, 2) work will be completed on or before the Districts required completion date (if work is to be completed prior to Districts requirement, it must state so in the letter), and 3) other appropriate items. The proposal must bear the signature of a person duly authorized to sign the proposal on behalf of the Offeror and reference this RFP and accept its terms and conditions or clearly and conspicuously indicate any exceptions. Also, a brief statement that the firm understands the rules and regulations involving E-Rate and that award of the contract is contingent upon funding.
- b. DESCRIPTION OF FIRM - This section should provide a brief description of the firm and statement of interest and qualifications for providing the requested equipment and services, include information regarding the size, location, nature of work performed, and years in business, and approach that will be used in meeting the needs of the District. The firm should list and describe the firm's professional relationships involving the District for the last three (3) years, together with a statement explaining why such relationships do not constitute a conflict of interest relative to perform the proposed services. Also, the firm shall give the District written notice of any professional relationships entered into during the period of this agreement.
- c. PERSONNEL - Submit resume(s) or profiles of the individual(s) who will be assigned to provide the requested services, including their qualifications and recent related experience providing similar services. The Offeror should state the size of the firm and the number/nature of the staff to be employed in this engagement on a full-time and on a part-time basis. An affirmative

statement should be included that the firm and all assigned key professional staff are currently and properly certified or licensed to perform these services.

- d. CAPACITY & METHODOLOGY - Use this section to address the ability of the firm to undertake and accomplish the required scope of work for which you are requesting consideration.
- e. PAST PERFORMANCE – Description of past performances of similar service and related experience. In addition, the firm shall provide information on the circumstances and status of any disciplinary action taken or pending against the firm during the past three (3) years with state regulatory bodies or professional organizations (and E-Rate customers, references of K-12 E-Rate customers is required to include in your proposal.) The firm will list the most relevant and significant engagements performed in the last three (3) years that are similar to the size of engagement described in this request for proposal. These engagements should be ranked on the basis of project size. The firm will indicate the scope of work, date, engagement partners, total hours, and the name and telephone number of the principal client contact.
- f. CUSTOMER SERVICE COMMITMENT – Describe how the firm will provide service and fulfill the requirements and expectations of the District. Provide a description of how services will be performed by Offeror. Offerors are encouraged to provide additional information or a description of resources the firm feels are pertinent to the RFP. Include letters of reference or testimonials. Ongoing commitment to providing outstanding customer service, professional development/education of staff and the number and type of employees must be indicated.
- g. Firm Financial Statement.
- h. Service Providers SPIN number and Service Provider's FCC Registration Number (FRN).
- i. Evidence of FCC Green Light Status
- j. "Equipment list" completely filled in (See Attachment A).
- k. All proposals need to include tax and shipping as separate items in the response.
- l. Proposals including labor should include a detailed breakdown of hours and manpower to be used, qualifications of manpower, training, including classroom time, per diem expenses, or any other expenses deemed necessary by Offeror.
- m. Quotes should be prepared as shown in Attachment A, as well as a summary page, and include the following: Tax, Freight/Shipping, and Grand Total. Please provide a quote by location and by MDF/IDF as indicated in Attachment A. Specifically use the format shown in Attachment A in your price response.
- n. Please reference "Attachment A" for additional site specifications, including but not limited to make, model/product and quantity.

Failure by Service Provider to supply these documents shall be considered grounds for disqualification.

CLARIFICATION OF EQUIVALANCE

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. Burden of proof as to equality of any material, process or article shall rest with service provider. **Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the response by the**

closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time of bid response.

Please note: All "or equal" components must not void and must be supported by corresponding manufacturer warranty.

The District retains the right to be sole judge as to whether equivalency has been proven and whether alternatives will be accepted.

SUBMISSION INSTRUCTIONS

Submission via E-mail ONLY. All offers must be submitted to the contact information below by the deadline indicated on Page 1 of this RFP.

Submit Proposal via E-mail to:

Wheatland SD Erate erate@wesd.onmicrosoft.com **AND** erate@adtechgroup.com

Proposals must clearly be labeled in the subject line "Wheatland Elementary School District E-Rate Category 2 Proposal Form 470 # **240002127**"

It is the sole responsibility of the firm submitting the proposal to ensure that it is actually received by the District prior to the deadline time and due date and at the proper location. The District assumes no responsibility for transmission failures. Unless this RFP is extended by a written amendment, proposals received after the due date and time will not be considered.

Verification of receipt can be made by contacting Wheatland SD Erate erate@wesd.onmicrosoft.com

RIGHT TO REJECT ANY AND ALL QUOTES

The District reserves the right to reject any or all quotation submittals and to waive any informalities or minor irregularities in proposals received. The Service Provider's quotation submission is recognition of this right.

In addition, the District reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

Any potential bidder found to be in Red Light Status will be disqualified from participation in the bidding process and will be considered non-responsive.

EVALUATION AND SELECTION CRITERIA

The District, in compliance with Federal Communications Commission (FCC) rules, will award to the vendor(s) providing the most cost-effective service offering. Per the Sixth Report and Order, FCC 10-175, FCC rules dictate the following:

The District may consider factors other than price alone in the consideration of bids; price for E-Rate eligible goods and services will be the primary factor considered.

SELECTION CRITERIA:

No.	Factor	Total Points Available
1	Cost of eligible goods and services	35
2	Cost of ineligible goods and services	20
3	Vendor quote accurate relative to the RFP	20
4	Experience with District /References	20
5	Financial stability	5
	Total Points	100

AWARD OF CONTRACT

The District does not guarantee an award of a contract(s) and it reserves the right to select the firm(s) that it considers to be most cost effective for the District. Award of contract is contingent upon the approval of funding from the Schools and Libraries Universal Service Administrative Company ("USAC").

If E-Rate funding is not approved, this bid and all awards may be null and void. Although the District may choose to use a different funding source if deems appropriate, at which point this bid will be utilized.

The District reserves the right to award none, some, or all of the proposal. For instance, if a response exceeds the E-Rate funding limits set by USAC, the District may choose to only award up to the E-Rate funding limit, less or more.

PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

During the term of any agreement resulting from this RFP, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance, and support of said goods or services shall have a coterminous expiration date with the original date of this agreement. The District shall not enter into a separate agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

SERVICE START DATE

The annual E-Rate Funding Year begins on July 1, 2024 and ends on September 30, 2025. Regardless of the contract "effective date", E-Rate eligible goods and/or services requested in this RFP shall be delivered no earlier than the start of the 2024 funding year (July 1, 2024).

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

We also amend our rules for category two non-recurring service to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of the funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking ([FCC 14-99](#) , released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

INVOICING

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission and certification of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.
- b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

ATTACHMENT A

Wheatland Elementary School, 111 Hooper St., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	ICX8200-24ZP	4	100%	\$2,876.47	\$11,505.88	\$891.71	\$0.00	\$12397.59
Ruckus or Equivalent	ICX8200-48ZP2-E2	4	100%	\$4,202.47	\$16,809.88	\$1,302.77	\$0.00	\$18112.65
Ruckus or Equivalent	PCUSA2	12	100%	\$18.20	\$218.40	\$16.93	\$0.00	\$235.33
Ruckus or Equivalent	L09-0001-SGCX	8	100%	\$35.43	\$283.44	\$0.00	\$0.00	\$283.44
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	6	100%	\$156.31	\$937.86	\$0.00	\$0.00	\$937.86
Ruckus or Equivalent	901-H550-US00	5	100%	\$293.63	\$1,468.15	\$113.78	\$0.00	\$1581.93
Ruckus or Equivalent	901-R750-US00	1	100%	\$535.01	\$535.01	\$41.46	\$0.00	\$576.17
Professional Services	Installation and Configuration of up to 8 switches	40 hrs	100%	\$8,662.84	\$8,662.84	\$0.00	\$0.00	\$8,662.84
Professional Services	Installation and Configuration of up to 6 WAPs	12 hrs	100%	\$2,277.09	\$2,277.09	\$0.00	\$0.00	\$2,277.09

Lone Tree Elementary School, 123 Camp Beale Hwy., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	901-R750-US00	9	100%	\$535.01	\$4,815.09	\$373.17	\$0.00	\$5188.26
Ruckus or Equivalent	ICX7550-48P-E2-R3	2	100%	\$4,848.62	\$9,697.24	\$751.54	\$0.00	\$10448.78
Ruckus or Equivalent	ICX8200-24ZP	2	100%	\$2,876.47	\$5,752.94	\$445.85	\$0.00	\$6198.79
Ruckus or Equivalent	ICX8200-48ZP2-E2	11	100%	\$4,202.47	\$46,227.17	\$3582.61	\$0.00	\$49809.78
Ruckus or Equivalent	PCUSA2	24	100%	\$18.20	\$436.80	\$33.85	\$0.00	\$470.65
Ruckus or Equivalent	L09-0001-SGCX	15	100%	\$35.43	\$531.45	\$0.00	\$0.00	\$531.45
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	14	100%	\$156.31	\$2,188.34	\$0.00	\$0.00	\$2,188.34
Ruckus or Equivalent	901-H550-US00	5	100%	\$293.63	\$1,465.15	\$113.55	\$0.00	\$1578.70
Ruckus or Equivalent	7550B-S-NDP-3	2	0%	\$740.45	\$1,480.90	\$0.00	\$0.00	\$1,480.90
Professional Services	Installation and Configuration of up to 15 switches	75 hrs	100%	\$15,239.52	\$15,239.52	\$0.00	\$0.00	\$15,239.52
Professional Services	Installation and Configuration of up to WAPs	28 hrs	100%	\$3,238.84	\$3,238.84	\$0.00	\$0.00	\$3,238.84

Wheatland Elementary School District Form 470 #240002127 Attachment A

Bear River Middle School, 100 Wheatland Park Dr., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	901-T350-US51	9	100%	\$595.94	\$5,363.46	\$415.67	\$0.00	\$5,779.13
Ruckus or Equivalent	ICX7550-48P-E2-R3	2	100%	\$4,848.62	\$9,697.24	\$751.54	\$0.00	\$10448.78
Ruckus or Equivalent	ICX8200-24ZP	3	100%	\$2,876.47	\$8,629.41	\$668.78	\$0.00	\$9298.19
Ruckus or Equivalent	ICX8200-48ZP2-E2	11	100%	\$4,202.47	\$46,227.17	\$3582.61	\$0.00	\$49809.78
Ruckus or Equivalent	PCUSA2	25	100%	\$18.20	\$455.00	\$35.26	\$0.00	\$490.26
Ruckus or Equivalent	L09-0001-SGCX	16	100%	\$35.43	\$566.88	\$0.00	\$0.00	\$566.88
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	14	100%	\$156.31	\$2,188.34	\$0.00	\$0.00	\$2,188.34
Ruckus or Equivalent	901-H550-US00	5	100%	\$293.63	\$1,468.15	\$113.78	\$0.00	\$1581.93
Ruckus or Equivalent	7550B-S-NDP-3	2	0%	\$740.45	\$1,480.90	\$0.00	\$0.00	\$1,480.90
Professional Services	Installation and Configuration of up to switches	80 hrs	100%	\$16,088.13	\$16,088.13	\$0.00	\$0.00	\$16,088.13
Professional Services	Installation and Configuration of up to 14 WAPs	28 hrs	100%	\$4,384.46	\$4,384.46	\$0.00	\$0.00	\$4,384.46

District Office Data Center, 111 Main St., Wheatland, CA 95692

Make	Part #	Qty	% Erate Eligible	Unit Price	Total Price	Tax	Shipping	Line Item Total Cost
Ruckus or Equivalent	ICX8200-48ZP2-E2	1	100%	\$4,202.47	\$4,202.47	\$352.69	\$0.00	\$4555.16
Ruckus or Equivalent	PCUSA2	2	100%	\$18.20	\$36.40	\$2.82	\$0.00	\$39.22
Ruckus or Equivalent	L09-0001-SGCX	1	100%	\$35.43	\$35.43	\$0.00	\$0.00	\$35.43
Ruckus or Equivalent	CLD-BNDL-SZWA-REC5	2	100%	\$156.31	\$312.62	\$0.00	\$0.00	\$312.62
Ruckus or Equivalent	901-H550-US00	2	100%	\$293.63	\$587.26	\$45.51	\$0.00	\$632.77
Professional Services	Installation and Configuration of up to switches	5 hrs	100%	\$2,510.45	\$2,510.45	\$0.00	\$0.00	\$2,510.45
Professional Services	Installation and Configuration of up to WAPs	4 hrs	100%	\$1,817.43	\$1,817.43	\$0.00	\$0.00	\$1,817.43

ADDENDUM 1

ADDENDUM DESCRIPTION: 470 240002127

Bid response email clarification:

Please submit bids to erate@wheatlandsd.com **and** erate@adtechgroup.com

All other bidding/contract, stipulations, dates and times remain unchanged, in full effect and by reference become a part of this addendum.

Customer References

San Juan Unified School District	
Contact Name	Peter Skibitzki
Phone	916-971-5735
Email	peter.skibitzki@sanjuan.edu
Project Description	CDW-G provided new Aruba switches for over 20+ sites. San Juan has worked with CDW/Traversa to install/configure/procure network devices through ERATE. Project Start and End Dates -April 2019 – May 2019
Project Value	Project Budget and Actual Cost - \$983,400

Vallejo City Unified School District	
Contact Name	Winston Crump
Phone	707- 556-8921
Email	wcrump@vallejo.k12.ca.us
Project Description	Vallejo City USD is a district of 10,000 students has worked with CDW and Ruckus for many years to upgrade their aging infrastructure with new Ruckus/Brocade switching and wireless district-wide. Project Start and End Dates Fall 2021-Present
Project Value	Project Budget and Actual Cost- \$1,100,00.00

Marysville Joint Unified School District	
Contact Name	Bryan Williams
Phone	530-749-6103
Email	bwilliams@mjusd.k12.ca.us
Project Description	CDW-G provided 200+ 2930F Aruba switches and installed throughout the district via E-Rate with CDW. Configuration of switches included. Project Start and End Dates Summer 2020-Fall 2020
Project Value	Project Budget and Actual Cost- \$557,211

