



Wheatland School District

Lone Tree Elementary School

E-Rate Cabling 2026-2027

(Acknowledging Addendum 1)

470 #260015441

K S Telecom, Inc.

P. O. Box 330
Penryn, CA 95663-0330

SPIN # 143011131

DIR# 100000120

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P O Box 330
Penryn, CA 95663-0330
916 652-4735
www.KSTelecomInc.com

February 19, 2026

Wheatland School District

Lone Tree Elementary School

E-rate 2026-2027

Cover Letter

K S Telecom, Inc. (KST) attended the site walk-through and has thoroughly reviewed the bid documentation provided. The scope of work for this project consists of directional boring or trenching to connect the existing MDF in the Lone Tree School Office to the newly establishment MDF in the Library of the lower campus. We tie into the existing conduit on the roof, and install new conduit and pathways as required, for a complete end-to-end conduit pathway. Also included is the installation of approximately 500' of new 48-strand single mode fiber optic backbone cabling to connect the two MDF's.

Our firm, KS Telecom, is providing this irrevocable proposal/offer that is valid for up to a year after the RFP closing date. This work will be completed as indicated in the districts RFP. Please see all other appropriate and broken out items below throughout this document.

Having successfully partnered with your school district on numerous past projects, **KST** looks forward to this being another successful project with you. For the 2024 E-rate year we were awarded and successfully completed your fiber optic cabling and cabinet replacement project at Lone Tree Elementary School.

KST understands and is very familiar with the rules and regulations concerning E-rate projects as we have been bidding and successfully completing E-rate projects since year 2 of the program. We also understand that the award of a contract is contingent upon funding.

We have extensive experience in the K-12 market, with installations in over 1,000 schools across Northern California and beyond since our inception 30 years ago. Each year **KST** works on over 100 schools as well as a variety of local, state, federal, and commercial projects.

With our strong commitment to growing a quality workforce through various training programs (apprenticeship, BICSI, internal and external training) we are often contracted by entities to help assess and design their telecommunications infrastructure.

A great example of our skills is a project with Sacramento City Unified School District. **KST** was contracted by the district to perform comprehensive testing, evaluation, and repair of the fiber optic networks for over 70 campuses within the district. This project was driven by the district's longstanding network issues due to our competitors not installing fiber optic feed cable to industry standards. We performed 8,032 tests and pulled over 25,000 feet of new 12-strand single-mode fiber optic cabling to repair existing damaged runs. We then compiled documentation of the district's infrastructure and provided up-to-date network diagrams for each campus. And most importantly, we are happy to say that there have been no known fiber-related network issues since our project's completion.

KST has an extremely knowledgeable staff with over 450 years of collective industry experience. 25 of our 35 professional staff have been with the company for more than 5 years, 3 of which are BICSI RCDD's. Many of our field staff are BICSI Technicians and Installers who also meet the Skilled & Trained requirements for Lease/Leaseback projects. **KST** has a higher percentage of BICSI certified staff than any other similarly sized contractor in Northern California.

As a result, **KST** feels we are the most qualified contractor to perform this project for the district. We look forward to continuing to build our relationship with your district on another successful ERATE project.

Please call or email if you have questions.

Sincerely,



Ian Vander Linden
BICSI RCDD
CEO of K S Telecom, Inc.
(916) 996-3818 Cell
ivl@KSTelecomInc.com

Contractor's license information:

K S Telecom, Inc. / K S Telecommunications has been continuously licensed in the state of California as a low voltage contractor since November 15, 1983.

Original California contractor's license issued November 15, 1983

License reissued under the new C-7 classification on July 20, 1995.

License reissued when the company changed from sole proprietorship and incorporated as K S Telecom, Inc. on February 5, 2001

State of California
Contractors State License Board

Pursuant to Chapter 9 of Division 3 of the Business and Professions Code
and the Rules and Regulations of the Contractors State License Board,
the Registrar of Contractors does hereby issue this license to:

K S TELECOM INC

to engage in the business or act in the capacity of a contractor
in the following classification(s):

C-7 - LOW VOLTAGE SYSTEMS

Witness my hand and seal this day,
February 6, 2001
Issued February 5, 2001

Signature of Licensee
Signature of License Qualifier

James Goldstene
Interim Registrar of Contractors

790922
License Number

This license is the property of the Registrar of Contractors, is not transferable, and shall be returned to the Registrar upon demand when suspended, revoked, or invalidated for any reason. It becomes void if not renewed.

13L-24 (REV. 4-91) OSP 99 25889  AUDIT NO. 23955



[Home](#) | [Online Services](#) | [License Details](#)

Contractor's License Detail for License # 790922

DISCLAIMER: A license status check provides information taken from the CSLB license database. Before relying on this information, you should be aware of the following limitations.

- ▶ CSLB complaint disclosure is restricted by law ([B&P 7124.6](#)) If this entity is subject to public complaint disclosure click on link that will appear below for more information. Click [here](#) for a definition of disclosable actions.
- ▶ Only construction related civil judgments reported to CSLB are disclosed ([B&P 7071.17](#)).
- ▶ Arbitrations are not listed unless the contractor fails to comply with the terms.
- ▶ Due to workload, there may be relevant information that has not yet been entered into the board's license database.

Business Information

K S TELECOM INC
P O BOX 330
PENRYN, CA 95663
Business Phone Number:(916) 652-4735

Entity Corporation
Issue Date 02/05/2001
Expire Date **02/28/2027**

License Status

This license is current and active.

Bonding Information

Contractor's Bond

This license filed a Contractor's Bond with [OLD REPUBLIC SURETY COMPANY](#).

Bond Number: W150274791

Bond Amount: \$25,000

Effective Date: 01/01/2023

[Contractor's Bond History](#)

Bond of Qualifying Individual

The qualifying individual ERIC DANE VANDER LINDEN certified that he/she owns 10 percent or more of the voting stock/membership interest of this company; therefore, the Bond of Qualifying Individual is not required.

Effective Date: 01/30/2024

[BQI's Bond History](#)



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www.KSTelecomInc.com

To whom it may concern,

K S Telecom, Inc. has completed voice, data, camera, access control, and AV projects across Northern California and beyond since 1995. Our scope of work has grown from extending T-1, etc. circuits for local service providers to 4000+ station cables and fiber backbones for multiple schools within a district. We have broadened into AV, access control and security cameras, sound masking, and Halo installations. In late 2021, **KST** opened an office in Carson City, Nevada in order to better serve our Nevada customer base. **KST** is a local, privately owned company.

K S Telecom, Inc. (KST) was originally K S Telecommunications. Kent Vander Linden, who is the Director, founded the company in 1995. His more than 50 years of experience in the telecommunications industry have included engineering, operations, sales and management. We currently employ 36, of which 21 are field technicians and apprentices and the remainder are office staff, estimators, project managers, and technical support staff.

We have extensive experience in the K-12 market with installations in over 1,000 schools across Northern California and beyond. Each year our company works on over 100 schools along with a variety of local, state, federal & commercial projects.

Our company is a C-7 and C-10 license holder, a CMAS vendor (California Multiple Awards Schedule), a California Certified Small Business, has multiple BICSI RCDD's (Registered Communications Distribution Designer), BICSI technicians and BICSI installers, a Certified Reseller in California, DIR registered #1000000120 and is listed on Dunn and Bradstreet.

I have also included a reference list. We look forward to doing business with you and if you have questions, please feel free to call.

Please call if you have questions.

Sincerely,

A handwritten signature in black ink that reads 'Eric Vander Linden'.

Eric Vander Linden
BICSI OSP/Technician
President
K S Telecom, Inc.
(916) 257-4796 Cell
evl@kstelecominc.com



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www.KSTelecomInc.com

K S TELECOM, INC.

KEY PERSONNEL

Mr. Kent Vander Linden

Director, BICSI RCDD

Experience - See Officer Background

Mr. Ian Vander Linden

CEO, BICSI RCDD

Hire date: 1996

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the design, construction, and termination of both MDF and IDF frames. Experienced in surveillance camera design. Mr. Vander Linden holds a BICSI RCDD certificate and is personally responsible for the design and conformity to EIA/TIA standards.

Mr. Eric Vander Linden

President and CFO, BICSI Technician

Hire date: 1996

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the design, construction, and termination of both MDF and IDF frames. Experienced in surveillance camera design and installation. Mr. Vander Linden is a certified BICSI Technician.

Mr. Thomas W. Hansen

Project Manager, BICSI RCDD

Hire Date: 2005

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the design, construction, and termination of both MDF and IDF frames. Certified in fusion fiber splicing with over 23 years of fiber experience. Mr. Hansen holds a BICSI RCDD certificate and is personally responsible for the design and conformity to EIA/TIA standards.

Mr. Tim McHugh

Field Superintendent, BICSI Technician

Hire date: 1999

Experienced in voice/data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Experienced in surveillance camera installation. He has installed, programmed, and serviced PBX and Key systems for over 25 years. Mr. McHugh is a certified BICSI Technician.

Mr. Gary Ramsey

Foreman, BICSI Technician

Hire Date: 2007

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Experienced in surveillance camera installation. Installed, moved, and maintained network cables and cross connects.

Mr. Fermin Garcia

Foreman, BICSI Technician and Installer 2

Hire Date: 2012

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Installed, moved, and maintained network cables and cross connects.

Mr. Jacob Chitwood

Foreman, BICSI Technician and Installer 2

Hire Date: 2012

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Installed, moved, and maintained network cables and cross connects.

Mr. Richard Wooden

Foreman, BICSI Installer 2

Hire Date: 2015

Experienced in voice and data Category 3/5e/6/6A and fiber optic cabling in both new and existing construction. Experienced in the construction and termination of both MDF and IDF frames. Experienced in surveillance camera installation. Installed, moved, and maintained network cables and cross connects.

PANDUIT CORP.
HEREBY RECOGNIZES

K S Telecom, Inc

Penryn, California (United States)

As a Silver Panduit Certified Installer (PCI), authorized to Deploy Panduit® Network Infrastructure Solutions and participate in the Certification PlusSM System Warranty Program.

Partner Since: 1-15-2004

Date Printed: 12-12-2025

*This certificate is only valid, and a Certification Plus System Warranty will only be issued, if the required number of company employees are current in their Panduit trainings at all times. It is the responsibility of the company to ensure their employees renew their training certifications at the required intervals. The company has access to all employee training certifications and expiration dates. This certificate can extend no longer than 2 years from the date it is printed.



All cabling will be tested to standards using a level 4 tester or greater.

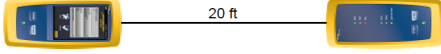


Cable ID: RACK-1 D03
Date / Time: 12/23/2014 01:05:29 PM
Headroom 8.2 dB (NEXT 36-45)
Test Limit: TIA Cat 6A Perm. Link
Cable Type: TX6A-SD MaTriX 70m CMR
Calibration Date: 08/25/2014

Operator: ANDRES
Software Version: V4.0 Build 3
Limits Version: V4.0
NVP: 67.5%

Test Summary: PASS
Model: DSX-5000
Main S/N: 2468554
Remote S/N: 2468398
Main Adapter: DSX-PLA004
Remote Adapter: DSX-PLA004

Length (ft), Limit 295	[Pair 12]	20
Prop. Delay (ns), Limit 498	[Pair 36]	31
Delay Skew (ns), Limit 44	[Pair 36]	1
Resistance (ohms)	[Pair 36]	1.9
Insertion Loss Margin (dB)	[Pair 12]	39.0
Frequency (MHz)	[Pair 12]	494.0
Limit (dB)	[Pair 12]	43.4

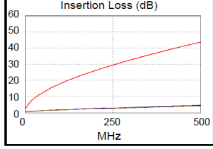


Wire Map (T568B)

PASS

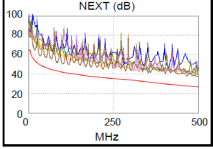
1	1
2	2
3	3
6	3
4	4
5	5
7	7
8	8

Insertion Loss (dB)

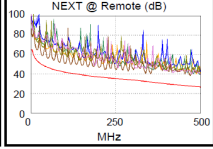


	Worst Case Margin		Worst Case Value	
	MAIN	SR	MAIN	SR
PASS				
Worst Pair	36-45	36-45	36-45	36-45
NEXT (dB)	8.3	8.2	10.6	10.7
Freq. (MHz)	101.0	219.5	495.0	469.0
Limit (dB)	41.8	36.3	26.8	27.6
Worst Pair	45	45	36	45
PS NEXT (dB)	9.4	9.0	10.4	11.6
Freq. (MHz)	338.0	337.0	500.0	499.0
Limit (dB)	29.6	29.7	23.8	23.8

NEXT (dB)

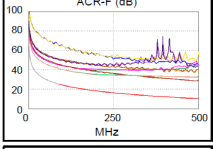


NEXT @ Remote (dB)

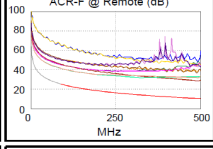


	Worst Case Margin		Worst Case Value	
	MAIN	SR	MAIN	SR
PASS				
Worst Pair	45-78	45-78	45-36	36-45
ACR-F (dB)	15.5	15.5	18.1	18.2
Freq. (MHz)	7.0	7.0	492.0	493.0
Limit (dB)	47.3	47.3	10.4	10.3
Worst Pair	45	45	45	45
PS ACR-F (dB)	15.7	15.7	19.2	19.5
Freq. (MHz)	1.3	1.3	477.0	493.0
Limit (dB)	59.3	59.3	7.6	7.3

ACR-F (dB)

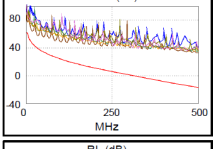


ACR-F @ Remote (dB)

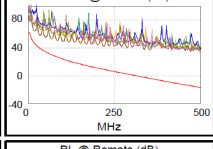


	Worst Case Margin		Worst Case Value	
	MAIN	SR	MAIN	SR
N/A				
Worst Pair	36-45	36-45	36-45	36-45
ACR-N (dB)	16.2	17.2	49.7	48.8
Freq. (MHz)	2.8	16.8	495.0	469.0
Limit (dB)	62.0	47.1	-16.7	-14.6
Worst Pair	36	36	36	45
PS ACR-N (dB)	18.3	18.6	49.8	50.9
Freq. (MHz)	3.9	16.8	500.0	499.0
Limit (dB)	58.5	44.8	-20.0	-19.9

ACR-N (dB)

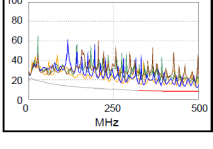


ACR-N @ Remote (dB)

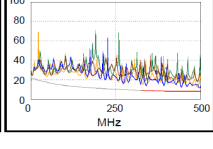


	Worst Case Margin		Worst Case Value	
	MAIN	SR	MAIN	SR
PASS				
Worst Pair	45	45	45	45
RL (dB)	3.9	3.4	3.9	3.4
Freq. (MHz)	496.0	496.0	496.0	496.0
Limit (dB)	8.0	8.0	8.0	8.0

RL (dB)



RL @ Remote (dB)



Compliant Network Standards:
 10BASE-T 100BASE-TX 100BASE-T4
 1000BASE-T 10GBASE-T ATM-25
 ATM-S1 ATM-155 100VG-AnyLan
 TR-4 TR-16 Active TR-16 Passive

LinkWare Version 9.1

Project: CUSD DISTRICT OFFICE

Untitled1





P O Box 330
Penryn, CA 95663-0330
916 652-4735
www.KSTelecomInc.com

Service Level Agreement

Trouble Reporting & Escalation Procedures

Trouble calls are defined as Non-Active Infrastructure.

All Non-Active Infrastructure issues are the responsibility of K S Telecom, Inc. during the K S Telecom Workmanship Warranty period. During this period, the following procedure should be followed.

1. Call **K S Telecom, Inc.** at 916-652-4735 with Non-Active Non-Emergency Infrastructure warranty issues. **KST** will dispatch a service technician within 72 hours.
 - a. After-hours or emergency call KST's Superintendent at 916-806-6722.
 - i. For emergencies, **KST** will attempt to dispatch a service technician within 4 hours to address the issue.
2. If the issue is not resolved to the Customers satisfaction a second call should be placed to **KST** and directed to the Operations Management or the VP of Operations.
3. If the issue is still not resolved to the Customers satisfaction, another call should be placed and directed to the CEO or President of **KST**. They can be reached at extension 210 or 220 respectively.

Active component issues shall be between the district and the equipment manufacturer.

Hours of Operation for Help or Trouble Reporting

Trouble calls are defined as Non-Active Infrastructure.

All Non-Active Infrastructure issues are the responsibility of **K S Telecom, Inc.** during the standard **K S Telecom** Warranty period.

KST normal office hours of operation are M-F 8am-4:30pm.

Customer Maintenance and Trouble Notification

The **KST** Service Technician will check in with the Customer Contact upon arriving at the site. The Technician will verify the work to be completed for the trouble call and begin the repairs.

Upon completion of the work the Technician will verify with the Customer Contact that the work is completed and have the Customer Contact sign a CSR (Customer Service Request) detailing the call.



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Estimated Implementation Timeline for Infrastructure Hardware and Installation

April 1, 2026 – Receive FCDL from ERATE and a PO/contract from the district or receive a PO for the full amount and the district will proceed with the project on the BEAR form.

May 19, 2026 -- Begin material acquisition for the project.

June 9, 2026 – Start the project.

August 1, 2026 – Substantial Completion.

August 22, 2026 – Turnover all project completion documents on or before this date.

*This is our best estimated timeline. If **KST** is awarded the project, we encourage having a kickoff meeting with the district and all vested parties a month or more prior to the requested start date to discuss this project in detail.

This timeline is based on the RFP's requested start date, **KST receiving a PO, and **KST's** current schedule. With summer being our busiest time of year, please provide as much lead time as possible. If this project does not fund by April 1st or the district chooses to move the project out because they do not want to fund it with a BEAR form, **KST** will try to meet the same installation timeline during another point throughout the year. We may need to incorporate some of this time around a scheduled break for the school outside of prevailing wage holidays and weekends as there has been no overtime or double-time included.

*****K S Telecom, Inc.** will not begin any E-Rate work unless the following items are complete within the E-Rate system:

- 1.) A current and active 486 service start date.
- 2.) FCDL has been issued.
- 3.) A reasonable Contract Award Date and Contract Expiration Date are listed.

It is **KST's** experience that lack of these items requires the submittal of additional forms which can take months to process.

******KST** is not a banking company. We will not start this project without assurances from the district and or federal government that we will be paid in full before we proceed with material acquisition and scheduling. These assurances are the FCDL via E-rate as well as all applicable ERATE forms/contractual dates needed for us to get paid. The district issues a PO for their portion and we bill the district their portion.

OR

The district chooses to proceed on a BEAR form by which the district pays **KST** in full for the project and then submits to E-rate for reimbursement when funding becomes available.



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Billing

Once started, this project will be billed on a monthly basis until completion:

1)

Once all or the majority of the material is delivered to any individual site and the project has commenced, the 1st progress billing will be issued for that site at the end of the first week.

If partially funded via E-Rate this will be billed separately in two invoices. 1st per the percentage funded to USAC and 2nd per the percentage not funded to the school district.

If funded on a BEAR form to meet certain district timelines, then it would be on just one invoice to the district.

2)

Monthly billings will follow.

If partially funded via E-Rate this will be billed separately in two invoices. 1st per the percentage funded to USAC and 2nd per the percentage not funded to the school district.

If funded on a BEAR form to meet certain district timelines, then it would be on just one invoice to the district.

3)

Once the project is complete, the remainder of the balance due will be billed in the final progress billing.

If partially funded via E-Rate this will be billed separately in two invoices. 1st per the percentage funded to USAC and 2nd per the percentage not funded to the school district.

If funded on a BEAR form to meet certain district timelines, then it would be on just one invoice to the district.



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E-Rate Service Provider Contact Information

Person(s) Authorized to negotiate and sign the terms and conditions of any agreement between vendor and **this district**.

Name: Ian Vander Linden or Eric Vander Linden

Title: CEO or President

Company: K S Telecom, Inc.

Address: P.O. Box 330
Penryn, CA 95663

Phone: 916-652-4735 ext. 210 or 220

Fax: 916-652-4296

E-Mail: ivl@KSTelecominc.com or
evl@KSTelecominc.com

Spin# 143011131

FRN# 0012091450

DIR# 1000000120



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INFRASTRUCTURE MINIMUM QUALIFICATIONS:

1. Our proposed plan and quote include detailed billing, hardware, shipping, installation, contingency, and taxes.
 - a. Billing is as indicated on a previous page.
 - b. Quantities and part numbers will be addressed in the article 21 that we will provide, per the RFP, within 10 days of award and prior to the districts E-RATE submission.
 - c. Prices will remain firm through June 30, 2027.
 - d. In the event of a decrease in price, the price decrease will be passed on to the district and E-rate.
2. All materials being quoted are new.
3. The manufacturer will warrant all parts and equipment.
4. All installed cabling and components will hold at least a 15-year Manufacturer warranty.
5. **KST** is a certified reseller of parts and equipment.
6. **KST** maintains an office within 50 miles of the district.
7. **KST** Certifies that no equipment nor their components are manufactured by or contain components from the vendor listed in "The Secure Networks Act".
8. **KST** holds a current C7 and C10 license in the state of California.
 - a. Our C7 license is attached.
9. **KST** is a Panduit Certified Installer (PCI), Leviton Authorized Installer (LAI) and a Belden Authorized Partner and can provide the manufacturer's extended material warranty on this project.
10. **KST** has multiple team members that have BICSI RCDD certifications. Certifications can be provided upon request.
11. **KST** has multiple team members that have BICSI Technician certifications. Certifications can be provided upon request.

12. **KST** has provided a bid bond, which is found within the Pricing Schedule tab.
 - a. If **KST** is awarded the project, a Payment and Performance Bond will be provided 1 week prior to the commencement of the project.
13. **KST** will provide the 2-year workmanship warranty upon substantial completion of the project.
14. **KST** will provide an electronic PDF copy of the passing test results to the district by school site within 2 weeks of substantial completion of the project. We will also provide the VISIO drawings for each site.
15. Addendum 1 is noted and included in this proposal.
 - **KST** has attended the site walk.
 - This is **KST's** 28th year participating in E-Rate and feel we fully understand the program to the best of our ability.
 - **KST's** SPIN # is 143011131
 - **KST's** FCC registration number has been provided and currently meets FCC Green Light Status.
 - **KST** acknowledges and will comply with all insurance requirements.



916-652-4735
P. O. Box 330
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THREE YEAR REFERENCE LIST

Merced County Office of Education
Mr. Vern Alvarado
Network Infrastructure Supervisor

632 West 13th Street
Merced, CA 95341
209-381-6692

Projects: Danielson, Delhi, District Office, Galen Clark, Gustine, Los Banos Community School, Merced Outdoor School, Merced Valley Community School, Shelby, Snelling, Weaver, El Nido and numerous other small sites throughout the county.

Description: Install cable plants in multiple locations throughout Merced County. Scopes of work included Multi-Mode/Single-Mode Fiber backbone cabling to connect multiple buildings or IDF locations, security, video, and Cat 5e/6/6A cabling. The finished plant provided a turn-key non-active infrastructure for each location. Extend T-1, and various other Telco circuits from MPOE to office termination point.

Chico Unified School District
Mr. John Vincent
Director of Technology

1163 E Seventh Street
Chico, CA 95928
530-570-6679

Projects: Bidwell Junior High School, Chico Junior High School, Chico High School, District Office, Emma Wilson, Hooker Oak, Inspire, Little Chico Creek, Loma Vista, Marigold, Marsh, Neal Dow, Pleasant Valley High School, Rosedale, Shasta, Sierra View, etc.

Description: Install cable plants in multiple locations throughout Chico Unified School District. Scopes of work included providing, installing and testing Multi-Mode Fiber backbone cabling to connect multiple buildings or IDF locations and Cat 5e/6/6A cabling. The finished plant provided a turn-key non-active infrastructure for each location.

Sacramento County Office of Education
Mr. Travis Ketchum
Coordinator – Business Services

10475 Norden Ave.
Mather, CA 95655
916-228-2384

Projects: Install cable plants in multiple locations throughout Sacramento County.

Description: Scopes of work included Multi-Mode Fiber backbone cabling to connect multiple buildings or IDF locations, security, video, and Cat 5e/6 station cabling. The finished plant provided a turn-key non-active infrastructure for each location. Extend T-1, 1MB, and various other Telco circuits. Installed all voice and data cabling for SCOE district office building. Build out server room with (20) 4-post server racks and (17) 2-post racks.

Tracy Unified School District
Mr. Jim Jensen
Network & Infrastructure Guru

1875 W. Lowell Ave.
Tracy, CA 95376
209-830-3200

Projects: Tracy High School, North School, Poet-Christian, Central, South/West Park, McKinley, Hierch, Bohn, Stein, etc.

Scope: Install Voice and Data cabling. Cat 5e, Cat 6, Cat 6A cabling across various campuses. Install Fiber data and Copper Voice feeds.

Note: These are some of the contractors and customers **KST** has worked with over the last three years. Additional references can be given if necessary, from any of the sectors: contractors, school districts or commercial.

Note: Exact pricing information is confidential.

Note: These projects ran from as little as \$1,000 to approximately \$700,000.

Responder Service Provider Information:

- 1. KST** has been in business for 30-years providing this type of service.
- 2. KST** has provided our references in the reference section above. We have been doing work with all these references for over 3 years. Most more than 10 years and SCOE more than 25 years. We have many additional references we can provide if necessary.
- 3.** The **SLA** has been included on previous pages.
- 4.** Maintenance and trouble notification procedures have been indicated above.
- 5.** All costs with options and contingency are shown on our quote portion of this proposal below.
- 6.** Costs to be borne by the district are included in our proposal below would include, but not be limited to any active components, power, patching, etc.
- 7.** Any applicable discounts are included in the proposed price.
- 8.** Our SPIN number has been included throughout our bid response but is 143011131.
- 9.** Our green light status has been included above.
- 10.** The implementation timeline starting April 1, 2026 has been included in the previous pages above. With the limited size of this project, the scheduling and completing of this project without disruption to the campus should be relatively easy. If it can be completed on summer break that would be ideal, but if it funds outside of summer or too late in the summer then we can discuss additional options during post award kickoff meeting.
- 11.** The description of how charges will be incurred as service is implemented has been included below.
- 12.** We have worked with the district many times in the past including but not limited to E-Rate projects.
- 13.** We are extremely flexible to work with. Most any schedule can be met or moved if scheduled by EOD on the Wednesday prior to the week of work.
- 14.** We keep a large stock of items and can scale the project easily and as needed.
- 15.** Our E-rate and non-E-rate quotes both are inclusive. All labor, material, shipping and tax are included.
- 16.** We are a local certified Small Business who is located well within the 50 mile range. We have a vested interest in this community and look forward to hopefully working on this project with you.
- 17.** Some of our references are listed below. We have been doing work with all these references for over 3 years. Most are more than 10 years and SCOE more than 25 years. There are plenty more references we can provide if necessary.
- 18.** In the event of questions during the E-Rate pre-commitment review, post-commitment review, and/or audit inquiry, **KST** will reply within three (3) business days.



916-652-4735
P. O. Box 330
Penryn, California 95663-0330
www.KSTelecomInc.com

Responder Service Provider Requirements:

1. **KST** will be in full compliance with the SLD throughout this project.
2. **KST's** spin number is 143011131.
4. **KST's** FRN number is 0012091450.
5. **KST** has a current green light status at the time this bid was submitted.

The screenshot shows the FCC Registration System (CORES) interface. The header includes the FCC logo and navigation links. The main content area is titled 'FRN Financial' and displays a table with one entry for FRN 0012091450, K S Telecom, Inc., with a 'Green Light' status. A 'View/Make Payments' link is visible next to the entry.

FRN	FRN Name	Red Light Status	Action
0012091450	K S Telecom, Inc.	Green Light	View/Make Payments

6. **KST** may deliver material before billing commences but billing won't commence until after July 1, 2026.
7. All goods and services for this project are deemed E-rate eligible.
8. Within 1 week of award, **KST** will provide the district with a bill of materials using a completed USAC "Item 21 Template".
9. In the event of questions during an E-rate pre-commitment review, post commitment review and/or audit inquiry, we will reply within 3 business days to questions regarding our proposal.
10. **KST** will comply with the FCC rules for Lowest Corresponding Price.

Responder Service Provider Acknowledgements:

KST acknowledges all acknowledgements listed in RFP section titled "Responder Service Provider Acknowledgements".



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February 19, 2026

Wheatland School District

E-Rate Cabling 2026-2027 (YR29)

Lone Tree Elementary School – 470# 260015441

Fiber Feed Cable per the prints, specs, site walk and addendum 1

K S Telecom, Inc. (KST) has taken the time to review this site, the drawing, this scope of work and is providing a quote for the fiber optic cabling and terminations for this project. **KST** has completed several successful projects for WESD in the past and is looking forward to this being a great project as well.

We are based about 30 minutes away from you in Loomis/Penryn. We have a vested interest in all these schools and this community. In an emergency, we can be at the DO in less than 27 minutes. We have been in business for 30 years and you won't find a better partner than us for your cabling needs.

KST will be providing and installing new fiber optic cabling where called to connect the old MDF to the new MDF through the existing main parking lot. The bored/trenched pathway will be scanned with GPR prior to work commencement. The interesting and unknown part about this project is what's underground. The best and cleanest way to do this installation will be with boring but boring may not be possible depending on what's underground. Thus, we've quoted both scenarios. Our intention is boring as we won't need to cut, dig and replace the asphalt through your parking lot. If there are lava/rock outcroppings in this path that we can't get through or around then trenching may be needed. The switch between the two would be covered under the contingency but if it looks possible after the GPR is complete then we'll discuss the options with the district and decide collectively how to proceed. This new feed cable will be terminated at both ends, labeled at both ends, tested, certified and comes with not only our workmanship but also at least a 15-year manufacturer guarantee. Upon completion of the new cabling, **KST** will provide an updated as-built drawing in both PDF and Visio form.

These fiber optic feed cables will be tested to the appropriate standards with a Fluke level IV tester. To be more environmentally friendly, a summary hard copy and detailed soft copy of the results will be provided to the customer at the conclusion of the project.

RFP Acknowledgements

License:

We currently hold valid C-7 and C-10 contractors licenses for California and have completed close to 200 similar projects over the last 3 years and thousands including hundreds of E-Rate projects over the last 30 years.

We are fully bonded to over 5 million per project and over 20 million in total projects.

Contracts:

If, and hopefully when selected as the successful Vendor, we will be happy to provide and enter into a contract covering the work performed under this RFP award.

Please see the below scope of work and costs. If additional information is needed please don't hesitate to ask.

From what we've seen, all items listed in this cabling RFP are E-Rate eligible. We're listing no non-E-Rate eligible items.

In addition, we've seen no request for reoccurring monthly or one-time fees as part of this RFP, so we've included no pricing for anything in addition to the base project pricing.

We will be installing the items requested by the district in quantity and lengths per the original RFP and including any alterations that were made though the RFI Q&A process.

Special note: With no Cat 6 being requested we're only quoting the (1) 48-strand fiber, with internal components as requested and the pathway for this project.

Sub-Contracts:

We will self-perform all but the boring and possibly GPR on this project. If boring is possible, we'll be subcontracting Sacramento Sewer & Drain DIR #2000010368. If we can't do the GPR then we'll be subcontracting Safe2Core DIR #1000017828

Quotes:

Our quote includes all taxes, freight, shipping charges, insurance, and any other costs incidental to satisfactory completion of this work.

Award of Contract:

We fully understand that this project is contingent upon E-Rate funding and decision of the District Board of Trustees.

Bonding:

We fully understand that material, labor, and performance bonds in the amount of 100% of the contract amount will be requested. Bid bonds were not requested and therefore have not been provided but can be if required.

Pre-Construction Conference:

We fully understand that this project, as it should, requires a pre-construction meeting and we will be happy to attend. We will not proceed with any work on the project without a job start meeting first.

Material and Workmanship:

- We intend to fully comply with this section.
- All materials will be new.
- One of (3) of our BICSI RCDD's will be overseeing this project.
- One of our many BICSI technicians or BICSI installers will be a lead on this project to make sure it is installed by skilled technicians, per manufacturers instructions and per industry standards.
- We will not charge for any minor changes on this project.
- Electrical is not E-Rate eligible and therefore is not part of this project. Any electrical needing to be taken out of the existing IDF's and put into the new IDF's will be coordinated with and by the district.

Material Safety Data Sheets:

Any materials requiring MSDS will be provided.

Work Schedule:

We intend to fully comply with this section.

Campus Key Issue:

We intend to fully comply with this section. We would also request a temporary contractor alarm code to help facilitate late night lockup of the site.

Fire Protection:

We intend to fully comply with this section.

General Conditions:

We intend to fully comply with this section.

Statement on Asbestos Containing Materials in District Buildings:

Since no buildings or areas were identified as abated or not abated on the site walk we have no idea which work areas are affected. Prior to beginning any work, we will request a meeting to review the Asbestos Management Plan for WSD with the district. Any work areas that require drilling and are deemed to need an abatement contractor that can't be drilled by the district will be a burden of the district. **KST** will not commence work in these areas, if any, until the drilling or abatement has been completed by others by the district.

Statement on District Hazard Communication Program:

Like the above. We'll have a meeting with the district prior to commencing any work and if there are any areas that require drilling or abatement, we'll wait to work in those areas until we receive work from the district that the hazards have been remove prior to proceeding with work there.

Submittals:

There are materials called out it the specification that were not called out in the scope of work. We'll submit the relevant materials for this project as requested by the district.

Laws and Regulations:

We intend to fully comply with this section.

Evidence of Responsibility:

We intend to fully comply with this section. As indicated above, we've been in business for 30 years, have an excellent reputation in the industry, financial resources, bonding capacity, references, etc. If you'd like to see or hear more about any of these please ask. Within 1 week of award, we'll provide the district with an item 21.

Lone Tree School SOW per Page 47 of Handout

- Provide and Install New Fiber and Fusion Splice with New LC Pigtails:
 - Existing MDF to new Library MDF New 48-strand SM fiber

- Provide and Install the following new materials with an item 21 to be provided as directed if we're deemed the winning contractor:
 - 500' 48-Strand SM fiber or a trunked version from the old MDF to the new MDF
 - 4 12-Duplex FAP's for the fiber terminations

- 4 Large splice trays
- 2 Fusion splice rental days
- 8 12-Strand LC Fiber pigtails
- 24 LC-LC Fiber patch cords
- 2 Packages of fiber warning labels
- 125' Boring with (2) Christy boxes
- 25' Trenching in dirt/grass with single conduit risers
- 150' GPR for boring/trenched pathways
- 140' 2" Rigid conduit for the vertical and roof pathways near the new MDF with assorted conduit fittings and roof blocks every 5'
- LOT Consumable materials to facilitate this installation

The E-Rate Eligible Price for this Project with boring is: \$39,700.00

- Materials: \$11,644.34, Tax: \$960.66, Labor: \$27,095.00 (This base labor includes 104 hours of on-site time for this installation plus support staff remotely and subcontractors)
- **An optional 10% contingency is \$3,970.00 totaling \$43,670.00**

The E-Rate Eligible Price for this Project with trenching is: \$66,490.00

- Materials: \$24,351.04, Tax: \$2,008.96, Labor: \$40,130.00 (This base labor includes 240 hours of on-site time for this installation plus support staff remotely and a potential subcontractor)
- If the district chooses the boring option post GPR and then it is not possible, contingency would be needed to switch to trenching.
- **An optional 10% contingency is \$6,649.00 totaling \$73,139.00**

The non-E-Rate price for this Project at Lonetree ES is: N/A

*This option is for the addition of power to the new IDF being placed in the press box.

KST puts a lot of time and expense into training to insure the best possible outcome for our projects. KST has multiple BICSI RCDD's on staff to oversee this project. KST also has multiple BICSI Installers and Technicians to make sure this project is completed to industry standards. KST meets the design build criteria for this project with journeyman that have graduated from a state approved apprenticeship program and has apprentices to meet those ratios as well.

KST has a lot of feed and MDF/IDF work with takes down the network to be done under this contract. We don't know when this project will fund but will make our best effort to do as much as we can do during the schools break periods. What can't be done during those periods would fall into the school year and techs would start immediately after school release. With the scope of work calling for demo of existing cabling, we'll make every effort to demo and replace in the same night but there may be instances where that is not possible.

We will also need district assistance with IT systems. KST assumes that the district would assist cut over the new systems at the end of each workday while school is in session, but we could also do that work under the available contingency if school personal were not available.

This Project Excludes:

1. Any electrical work. (Electrical is non-E-Rate eligible but can be added under a separate quote if the district does not have staff to do the work)
2. Any new conduit work or boring/trenching besides what has been called out for above. (Any additional new conduit or repairs needed would fall under the contingency or be by the district if it exceeded the contingency amount)
3. Grounding feeds, bus bars, etc.
4. Any active components.
5. Cat 6 or Cat 6A cabling.
6. Programming of any active equipment.
7. Removal or replacement of any active equipment. (This gear is expensive and by the district)
8. Weekend or holiday work. (On the site walk, it was stated that all work could be arranged to be scheduled during a normal workweek of M-F.
9. Any lead paint or asbestos drilling, abatement, etc. (If this material exists it is the districts responsibility to drill the holes or remediate/abate the materials or covered by available contingency. As indicated earlier in this quote, we will meet with the district and identify any of these areas prior to the commencement of our work and will hold off until the district has completed penetrations or abatement as/if necessary)
10. Anything other than what has been described above as this is how we understand the project based off the information that has been provided.

Warranty Information

K S TELECOM, Inc. warrants all materials and craftsmanship to be free from defects for a ***period of one year*** from the date of substantial completion. **KST** shall fix or replace, at its sole discretion, all defective materials and/or craftsmanship, at no charge to the customer, excluding damage because of negligence, abuse, misuse, and/or acts of God. Normal and customary service charges shall apply for the diagnosis of repair or non-warranted defects. Any changes to LAN/WAN configuration or programming after acceptance is the responsibility of the customer.

KST is a Panduit Certified Installer (PCI), Leviton Authorized Installer (LAI), Belden Authorized Partner and will be providing a 15-year extended manufacturer's warranty upon completion of the project for the new cabling being installed.

Please call or email if you have questions.

Sincerely,



Ian Vander Linden
BISCI RCDD
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(916) 996-3818 Cell
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